

Two contracts totalling €170 million

Alstom to service three power plants in USA and Canada

Alstom was awarded two [Long Term Service Agreements \(LTSA\)](#) for three natural gas fired power plants in the US and Canada. The first is a LTSA contract¹ for [EquiPower's](#), Milford combined cycle power station in Connecticut, USA. The group was also chosen to execute a LTSA contract² with [TransAlta](#) in Canada for their Sarnia Cogeneration Power Plant in Ontario and Poplar Creek Cogeneration Power Plant in Alberta. Both TransAlta plants operate Alstom built GT11N2 gas turbines while EquiPower uses Alstom's GT24 turbines.

The scope of both contracts includes parts replacement, reconditioning services, outage management, labour and on-site support staff, and optional gas turbine upgrades to increase performance and reduce maintenance costs by extending time between inspections. Execution of these projects will be managed collaboratively by Alstom's teams in Richmond in Virginia; Jupiter in Florida; Calgary in Canada and Baden in Switzerland.

"Every power plant is different, and these recent contracts underscore the importance of shaping our services to meet the individual needs of our customers. That starts with identifying operating challenges at each facility and determining how best to prepare them for future power generation market dynamics," said Michael Rechsteiner, Senior Vice President of Alstom's Thermal Services business. *"Abundant, unconventional natural gas is reshaping the energy landscape. It is evident that LTSA's are helping operators maintain competitive advantage in this changing market."*

In 2013, Alstom achieved a major milestone by securing power plant service, support and upgrade contracts in North America with a combined value of approximately \$1.2 billion USD (€900 million). These projects signify the push underway in the U.S. and Canadian markets to boost the reliability, efficiency, sustainability and overall performance of existing power plants while lowering components lifecycle costs.

¹ This contract was booked in Q2 2013/2014

² The parts agreement will be progressively booked throughout the execution of the contract

About Alstom

Alstom is a global leader in the world of power generation, power transmission and rail infrastructure and sets the benchmark for innovative and environmentally friendly technologies. Alstom builds the fastest train and the highest capacity automated metro in the world, provides turnkey integrated power plant solutions and associated services for a wide variety of energy sources, including hydro, nuclear, gas, coal and wind, and it offers a wide range of solutions for power transmission, with a focus on smart grids. The Group employs 93,000 people in around 100 countries. It had sales of over €20 billion and booked close to €24 billion in orders in 2012/13.

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