## **Consolidated financial statements**

Year ended 31 March 2012

## **CONSOLIDATED INCOME STATEMENT**

		Year ended	Year ended
(in € million)	Note	31 March 2012	31 March 2011
Sales	(4)	19,934	20,923
Cost of sales		(16,144)	(16,938)
Research and development expenses	(5)	(682)	(703)
Selling expenses		(900)	(902)
Administrative expenses		(802)	(810)
Income from operations	(4)	1,406	1,570
Other income	(6)	3	46
Other expense	(6)	(337)	(852)
Earnings before interest and taxes	(4)	1,072	764
Financial income	(7)	55	57
Financial expense	(7)	(232)	(193)
Pre-tax in come		895	628
Income tax charge	(8)	(179)	(141)
Share in net income of equity investments	(12)	28	3
Net profit		744	490
Attributable to:			
- Equity holders of the parent		732	462
- Non controlling interests		12	28
Earnings per share (in €)	(9)		
- Basic earnings per share		2.49	1.57
- Diluted earnings per share		2.46	1.56

## **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

	Year ended	Year ended	
(in € million)	31 March 2012	31 March 2011	
Net profit recognised in income statements	744	490	
Actuarial gains and losses on post-employment benefits	(317)	(183)	
Income tax relating to items that will not be reclassified to profit or loss	31	93	
Items that will not be reclassified to profit or loss	(286)	(90)	
Fair value ajustments on available-for-sale assets	(13)	12	
Fair value ajustments on cash flow hedge derivatives	(29)	(9)	
Currency translation adjustments	60	(55)	
Income tax relating to items that may be reclassified to profit or loss	4	0	
Items that may be reclassified to profit or loss	22	(52)	
Other comprehensive income	(264)	(142)	
Total comprehensive income for the period	480	348	
Attributable to:			
- Equity holders of the parent	473	330	
- Non controlling interests	7	18	

The accompanying notes are an integral part of the consolidated financial statements

## **CONSOLIDATED BALANCE SHEET**

		At 31 March	At 31 March	
(in € million)	Note	2012	2011	
ASSETS				
Goodwill	(10)	5,483	5,396	
Intangible assets	(10)	1,921	1,934	
Property, plant and equipment	(11)	2,852	2,651	
Associates and non consolidated investments	(12)	531	207	
Other non-current assets	(13)	545	567	
Deferred taxes	(8)	1,472	1,287	
Total non-current assets		12,804	12,042	
Inventories	(14)	3,138	3,363	
Construction contracts in progress, assets	(15)	3,752	2,479	
Trade receivables	(16)	5,692	6,053	
Other current operating assets	(17)	3,557	2,945	
Marketable securities and other current financial assets	(18)	13	50	
Cash and cash equivalents	(25)	2,091	2,701	
Total current assets		18,243	17,591	
Total assets		31,047	29,633	

		At 31 March	At 31 March	
(in € million)	Note	2012	2011	
EQUITY AND LIABILITIES				
Equity attributable to the equity holders of the parent	(20)	4,327	4,060	
Non controlling interests		107	92	
Total equity		4,434	4,152	
Non-current provisions	(22)	804	1,095	
Accrued pension and other employee benefits	(23)	1,417	1,145	
Non-current borrowings	(24)	3,863	3,346	
Non-current obligations under finance leases	(24)	477	491	
Deferred taxes	(8)	176	88	
Total non-current liabilities		6,737	6,165	
Current provisions	(22)	1,414	1,387	
Current borrowings	(24)	634	578	
Current obligations under finance leases	(24)	48	51	
Construction contracts in progress, liabilities	(15)	9,508	9,166	
Trade payables		4,080	4,071	
Other current operating liabilities	(26)	4,192	4,063	
Total current liabilities		19,876	19,316	
Total equity and liabilities		31,047	29,633	

The accompanying notes are an integral part of the consolidated financial statements

## **CONSOLIDATED STATEMENT OF CASH FLOWS**

		Year ended	Year ended
(in € million)	Note	31 March 2012	31 March 2011
Netprofit		744	490
Depreciation, amortisation and expense arising from share-based		621	671
payments		021	071
Post-employment and other long-term defined		(61)	(150)
employee benefits		(01)	(130)
Net (gains)/losses on disposals of assets		1	70
Share in net income of associates (net of dividends received)		(27)	0
Deferred taxes charged to income statement		(94)	(107)
Net cash provided by operating activities - before changes in		1,184	974
working capital		1,104	574
Changes in working capital resulting from operating activities	(19)	(968)	(743)
Net cash provided by /(used in) by operating activities		216	231
Proceeds from disposals of tangible and intangible assets		24	44
Capital expenditure (including capitalised R&D costs)	(4)	(813)	(791)
Increase/(decrease) in other non-current assets		15	(1)
Acquisition of Grid (€- 2,323 million) net of cash acquired (€ 328 million)	(3)	28	(2,023)
Acquisitions of businesses, net of cash acquired		(93)	(242)
Disposals of businesses, net of net cash sold		(73)	(68)
Net cash provided by/(used in) investing activities		(912)	(3,081)
Capital increase/(decrease)		(1)	9
Dividends paid including payments to non controlling interests		(206)	(378)
Issuance of bonds & notes	(24)	560	1,500
Changes in current and non-current borrowings		13	33
Changes in obligations under finance leases		(42)	(41)
Changes in marketable securities and other current		(237)	57
financial assets and liabilities		(231)	31
Net cash provided by/ (used in) financing activities		87	1,180
Net increase/(decrease) in cash and cash equivalents		(609)	(1,670)
Cash and cash equivalents at the beginning of the period		2,701	4,351
Net effect of exchange rate variations		-	24
Other changes		(1)	(4)
Cash and cash equivalents at the end of the period		2,091	2,701
Income tax paid		(264)	(248)
Net of interests paid & received		(170)	(107)

		Year ended	Year ended
(in € million)	Note	31 March 2012	31 March 2011
Net cash/(debt) variation analysis (*)			
Changes in cash and cash equivalents		(609)	(1,670)
Changes in marketable securities and other current financial assets & liabilities		237	(57)
Changes in bonds and notes		(560)	(1,500)
Changes in current and non-current borrowings		(13)	(33)
Changes in obligations under finance leases		42	41
Net debt of acquired entities at acquisition date and other variations		(303)	(289)
Decrease/ (increase) in net debt		(1,206)	(3,508)
Net cash/(debt) at the beginning of the period		(1,286)	2,222
Net cash/(debt) at the end of the period		(2,492)	(1,286)

<sup>(\*)</sup> The net cash/(debt) is defined as cash and cash equivalents, marketable securities and other current financial assets and non-current financial assets directly associated to liabilities included in financial debt (see Note 13), less financial debt (see Note 24).

The accompanying notes are an integral part of the consolidated financial statements

## **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

(in € million, except for number of shares)	Number of outstanding shares	Capital	Additional paid-in capital	Retained earnings	Other comprehe nsive income	Equity attributable to the equity holders of the parent	•	Total equity
At 31 March 2010	293,841,996	2,057	619	2,616	(1,201)	4,091	10	4,101
Movements in other comprehensive income	-	-	-	-	(132)	(132)	(10)	(142)
Net income for the period	-	-	-	462	-	462	28	490
Total comprehensive income	-	-	-	462	(132)	330	18	348
Conversion of ORA	275	-	-	-	-	-	_	-
Change in scope and other		-	-	(25)	9	(16)	76	60
Dividends paid Issue of ordinary shares		-	-	(364)	-	(364)	(12)	(376)
under long term incentive plans	577,033	4	5	(1)	-	8	-	8
Recognition of equity settled share-based payments		-	-	11	-	11	-	11
At 31 March 2011	294,419,304	2,061	624	2,699	(1,324)	4,060	92	4,152
Movements in other comprehensive income	-	-	-	-	(259)	(259)	(5)	(264)
Net income for the period	-	-	-	732	-	732	12	744
Total comprehensive income	-	-	-	732	(259)	473	7	480
Change in scope and other	3,799	-	-	(32)	-	(32)	21	(11)
Dividends paid	-	-	-	(183)	-	(183)	, ,	(196)
Capital reduction Issue of ordinary shares	(200,000)	(1)	(4)	-	-	(5)	-	(5)
under long term incentive plans	310,577	2	2	(1)	-	3	-	3
Recognition of equity settled share-based payments		-	-	11	-	11	-	11
At 31 March 2012	294,533,680	2,062	622	3,226	(1,583)	4,327	107	4,434

The accompanying notes are an integral part of the consolidated financial statements

## **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

Note 1.	Presentation of the Group	8
Note 2.	Accounting policies	9
Note 3.	Scope of consolidation	34
Note 4.	Segment information	38
Note 5.	Research and development expenditure	41
Note 6.	Other income and other expenses	42
Note 7.	Financial income (expense)	43
Note 8.	Taxation	44
Note 9.	Earnings per share	47
Note 10.	Goodwill and intangible assets	48
Note 11.	Property, plant and equipment	51
Note 12.	Associates and non consolidated investments	53
Note 13.	Other non-current assets	54
Note 14.	Inventories	55
Note 15.	Construction contracts in progress	55
Note 16.	Trade receivables	56
Note 17.	Other current operating assets	56
Note 18.	Marketable securities and other current financial assets	56
Note 19.	Working capital	57
Note 20.	Equity	57
Note 21.	Share-based payments	59
Note 22.	Provisions	65
Note 23.	Post-employment and other long-term defined employee benefits	66
Note 24.	Financial debt	70
Note 25.	Financial instruments and financial risk management	71
Note 26.	Other current operating liabilities	82
Note 27.	Employee benefit expense and headcount	82
Note 28.	Contingent liabilities and disputes	83
Note 29.	Lease obligations	89
Note 30.	Independent Auditors' fees	89
Note 31.	Related parties	90
Note 32.	Subsequent events	91
Note 33.	Major companies included in the scope of consolidation	91

#### Note 1. Presentation of the Group

Alstom ("the Group") serves the power generation and transmission markets through its Thermal Power, Renewable Power and Grid Sectors, and the rail transport market through its Transport Sector. The Group designs, supplies, and services a complete range of technologically-advanced products and systems for its customers, and possesses a unique expertise in systems integration and through-life maintenance and services.

On 15 June 2011, the Chief Executive Officer announced the reshaping of the operational activities of the Group into four Sectors. The reorganisation has been effective starting from 4 July 2011.

Alstom has undergone a period of strong growth, followed by the necessary adaptation to a tougher economic environment created by the crisis. As the company is experiencing a rebound in orders, this new organisation allows the Group to better anticipate the structural changes in its business, accelerate its development and achieve its performance objectives. It strengthens the Group's ability to address strategic moves, focus the Sectors on their operational objectives (commercial efficiency, product development, quality and project execution) and simplify the ways of working (quicker and leaner decision making processes, and empowerment).

The operational activities of the Group, which were until that date split into three Sectors (Power, Grid and Transport) are now organised in four Sectors (Thermal Power, Renewable Power, Grid and Transport). The split of the current Power Sector into two Sectors, Thermal and Renewable, simplifies the management of both entities and better addresses their specific markets.

The operational activities of the Group are organised in four Sectors:

## - Thermal Power

Thermal Power offers a comprehensive range of power generation solutions using gas or coal from integrated power plants and all types of turbines, generators, boilers, emission control systems to a full range of services including plant modernisation, maintenance and operational support. The Sector also supplies conventional islands for nuclear power plants.

#### - Renewable Power

Renewable Power offers EPC solutions, turbines and generators, control equipment and maintenance for hydro power and wind power activities. The Sector includes geothermal and solar thermal businesses.

#### - Grid

The Grid Sector designs and manufactures equipment and engineered turnkey solutions to manage power grids and transmit electricity from the power plant to the large end-user, be it a distribution utility or an industrial process or production facility.

## - Transport

The Transport Sector serves the urban transit, regional/intercity passenger travel markets and freight markets all over the world with rail transport products, systems and services.

Thermal Power and Renewable Power activities were aggregated in a single Power sector in the consolidated financial statements for the year ended 31 March 2011. Comparative segment information has been restated following the split of the former Power Sector implemented in the first months of the current financial year.

Grid activities have been consolidated starting from the date of their acquisition by the Group (7 June 2010). Comparative figures for financial year ended 31 March 2011 are therefore not representative of a full 12-month period.

The consolidated financial statements are presented in euro and have been authorised for issue by the Board of Directors held on 3 May 2012. In accordance with French legislation, they will be final once approved by the shareholders of Alstom at the Annual General Meeting convened for 26 June 2012.

## Note 2. Accounting policies

## 2.1 Basis of preparation of the consolidated financial statements

Alstom consolidated financial statements for the year ended 31 March 2012 have been prepared:

- in accordance with the International Financial Reporting Standards (IFRS) and interpretations published by the International Accounting Standards Board (IASB) and endorsed by the European Union and whose application was mandatory as of 1 April 2011;
- using the same accounting policies and measurement methods as at 31 March 2011, with the exceptions of changes required by the enforcement of new standards and interpretations as described below.

The information relating to consolidated financial statements for the fiscal year ended 31 March 2010, presented in the 2010/11 registration document D.11-0522 filed with the AMF on 26 May 2011 is included by reference.

The full set of standards endorsed by the European Union can be consulted on the website of the European Commission at:

http://ec.europa.eu/internal\_market/accounting/ias/index\_en.htm

# 2.1.1.Changes in accounting policies due to new, revised or amended standards and interpretations mandatorily applicable for financial periods beginning on 1 April 2011

The Group's consolidated financial statements are not affected by the enforcement of the new, revised, or amended standards and interpretations becoming effective in the European Union starting from 1 April 2011.

#### 2.1.2. New standards and interpretations not yet mandatorily applicable

The Group has opted for an early application of the amendment to IAS 1, Presentation of items of other comprehensive income. This amendment requests the distinction between comprehensive income elements that will be reclassified in profit or loss and elements that will not. This amendment does not have a material impact on the presentation of the Group's published consolidated statement of comprehensive income.

The Group has not opted for an early application in the consolidated financial statements at 31 March 2012 of the following forthcoming IFRS requirements already published by the IASB but not yet approved by the European Union:

- Financial instruments: classification and measurement of financial assets (IFRS 9)
- Consolidated financial statements (IFRS 10)
- Joint arrangements (IFRS 11)
- Disclosure of interests in other entities (IFRS 12)
- Investments in associates and joint ventures (IAS 28 revised)
- Fair value measurement (IFRS 13)
- Employee benefits (IAS 19 revised)
- Financial instruments disclosures (amendments to IFRS 7)

The Group is currently considering the impact of applying these new standards for the first time, in particular IFRS 10, Consolidated financial statements; IFRS 11, Joint arrangements and the amended IAS 19, Employee Benefits.

## • IFRS 10 Consolidated financial statements

This standard defines control as being exercised when an investor is exposed, or has rights, to variable returns from his involvement with the investee and has the ability to affect those returns through his power over the investee. The Group is currently assessing the potential impact of the first-time application of that standard.

## • IFRS 11 Joint arrangements

The new standard mainly prescribes two different accounting treatments:

- Joint arrangements qualifying as joint operations will be recognised based on the proportion of assets, liabilities, revenue and expenses controlled by the Group. A joint operation may be conducted under a separate vehicle or not.
- Joint arrangements that are qualified as joint ventures will be accounted for using the equity method, because the parties have rights to the net assets of the arrangement.

The Group is currently analysing its jointly controlled entities in light of IFRS 11, Joint arrangements so as to determine if they shall be classified as joint operations or joint ventures. However, as the contribution of these entities to the Group's main financial indicators is currently not material, the impact of applying this new standard on the consolidated financial statements should be limited.

The consolidation standards (IFRS 10, IFRS 11 and IFRS 12), published in May 2011 are of mandatory application as of 1 January 2013, subject to EU endorsement.

## Amendment to IAS 19 Employee benefits:

This amendment eliminates the option of applying the corridor approach. As a result, all actuarial gains and losses and past service costs will be recognized immediately in liabilities. Actuarial gains and losses for each period will be recorded systematically in "other comprehensive income" and past service costs will be recorded in the income statement. The amendment also specifies the calculation of the expected return on plan assets on the basis of the discount rate used to value the defined benefit obligation rather than on the basis of market expectations for returns.

The Group does not apply the corridor approach and already records all actuarial gains and losses in other comprehensive income. The calculation of the expected return on plan assets

on the basis of the discount rate used to value the underlying obligation will increase the net financial expense, but the net impact on the financial statements should not be significant.

The amendment to IAS 19 is of mandatory application as of 1 January 2013, subject to EU endorsement.

#### 2.2. Use of estimates

The preparation of the consolidated financial statements in conformity with IFRS requires management to make various estimates and to use assumptions regarded as realistic and reasonable. These estimates or assumptions could affect the value of the Group's assets, liabilities, equity, net income and contingent assets and liabilities at the closing date. Management reviews estimates on an on-going basis using information currently available. Actual results may differ from those estimates, due to changes in facts and circumstances.

The accounting policies most affected by the use of estimates are the following:

# - Revenue and margin recognition on construction and long-term service contracts and related provisions

The Group recognises revenue and gross margin on construction and long-term service contracts using the percentage of completion method based on milestones; in addition, when a project review indicates a negative gross margin, the loss related to work not yet performed is immediately recognised.

Recognised revenue and margin are based on estimates of total expected contract revenue and cost, which are subject to revisions as the contract progresses. Total expected revenue and cost on a contract reflect management's current best estimate of the probable future benefits and obligations associated with the contract. Assumptions to calculate present and future obligations take into account current technology as well as the commercial and contractual positions, assessed on a contract-by-contract basis. The introduction of technologically-advanced products exposes the Group to risks of product failure significantly beyond the terms of standard contractual warranties applicable to suppliers of equipment only.

Obligations on contracts may result in penalties due to late completion of contractual milestones, or unanticipated costs due to project modifications, suppliers or subcontractors' failure to perform or delays caused by unexpected conditions or events. Warranty obligations are affected by product failure rates, material usage and service delivery costs incurred in correcting failures.

Although the Group makes individual assessments on contracts, there is a risk that actual costs related to those obligations may exceed initial estimates. Estimates of contract costs and revenues at completion in case of contracts in progress and estimates of provisions in case of completed contracts may then have to be re-assessed.

## - Estimate of provisions relating to litigations

The Group identifies and analyses on a regular basis current litigations and measures, when necessary, provisions on the basis of its best estimate of the expenditure required to settle the obligation at the balance sheet date. These estimates take into account information available and different possible outcomes.

#### Valuation of deferred tax assets

Management judgment is required to determine the extent to which deferred tax assets can be recognised. Future sources of taxable income and the effects of the Group global income tax strategies are taken into account in making this determination. This assessment is conducted through a detailed review of deferred tax assets by jurisdiction and takes into account past, current and future performance deriving from the existing contracts in the order book, the budget and the three-year plan, and the length of carry back, carry forwards and expiry periods of net operating losses.

## - Measurement of post-employment and other long-term defined employee benefits

The measurement of obligations and assets related to defined benefit plans makes it necessary to use several statistical and other factors that attempt to anticipate future events. These factors include assumptions about the discount rate, the expected return on plan assets, the rate of future compensation increases as well as withdrawal and mortality rates. If actuarial assumptions materially differ from actual results, it could result in a significant change in the employee benefit expense recognised in the income statement, actuarial gains and losses recognised in other comprehensive income and prepaid and accrued benefits.

#### Valuation of assets

The discounted cash flow model used to determine the recoverable value of the groups of cash generating units to which goodwill is allocated includes a number of inputs including estimates of future cash flows, discount rates and other variables, and then requires significant judgment.

Impairment tests performed on intangible and tangible assets are also based on assumptions. Future adverse changes in market conditions or poor operating results from underlying assets could result in an inability to recover their current carrying value.

#### Inventories

Inventories, including work in progress, are measured at the lower of cost or net realisable value. Write-down of inventories are calculated based on an analysis of foreseeable changes in demand, technology or market conditions in order to determine obsolete or excess inventories. If actual market conditions are less favourable than those projected, additional inventory write-downs may be required.

## 2.3. Significant accounting policies

## 2.3.1. Consolidation methods

#### **Subsidiaries**

Entities over which the Group exercises exclusive control are fully consolidated. Exclusive control exists when the Group has the power, directly or indirectly, to govern the financial and operating policies of a company so as to obtain benefits from its activities, whether it holds shares or not.

Inter-company balances and transactions are eliminated.

Results of operations of subsidiaries acquired or disposed of during the year are recognised in the consolidated income statement as from the date of acquisition or up to the date of disposal, respectively.

Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the equity attributable to the equity holders of the parent. Non-controlling interests consist of the amount of those interests at the date of the original business combination and their share of changes in equity since the date of the combination. In the absence of explicit agreements to the contrary, subsidiaries' losses are systematically allocated between equity holders of the parent and minority interests based on their respective ownership interests even if this results in the minority interests having a deficit balance.

## **Interests in joint ventures**

Entities over which the Group exercises joint control are consolidated according to the proportionate consolidation method whereby the Group's share of the joint ventures' results, assets and liabilities is recorded in the consolidated financial statements. Accounting policies of joint ventures have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### Investments in associates

Entities in which the Group exercises significant influence but not control, are accounted for under the equity method. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

Under the equity method, investments in associates are carried in the consolidated balance sheet at cost, including any goodwill arising and transaction costs. Earn-outs are initially recorded at fair value and adjustments recorded through cost of investment when their payments are probable and can be measured with sufficient reliability.

The Group's share of its associates' profits or losses is recognised in the income statement and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Losses of an associate in excess of the Group's interest in that associate are not recognised, except if the Group has a legal or implicit obligation.

Any excess of the cost of acquisition over the Group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities of the associate recognised at the date of acquisition is recognised as goodwill. The goodwill is included within the carrying amount of the investment and is assessed for impairment as part of the investment.

#### 2.3.2 Translation of financial statements denominated in currencies other than euro

Functional currency is the currency of the primary economic environment in which a reporting entity operates, which in most cases, corresponds to the local currency. However, some reporting entities may have a functional currency different from local currency when that other currency is used for the entity's main transactions and faithfully reflects its economic environment.

Assets and liabilities of entities whose functional currency is other than the euro are translated into euro at closing exchange rate at the end of each reporting period while their income and cash flow statements are translated at the average exchange rate for the period. The currency translation adjustments resulting from the use of different currency rates for opening balance sheet positions, transactions of the period and closing balance sheet positions are recorded in other comprehensive income. Translation adjustments are transferred to the consolidated income statement at the time of the disposal of the related entity.

Goodwill and fair value adjustments arising from the acquisition of entities whose functional currency is not euro are designated as assets and liabilities of those entities and therefore

denominated in their functional currencies and translated at the closing rate at the end of each reporting period.

#### 2.3.3 Business combinations

Business combinations completed between 1 January 2004 and 31 March 2010 have been recognised applying the provisions of the previous version of IFRS 3.

Business combinations completed from 1 April 2010 onwards are recognised in accordance with IFRS 3 Revised.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the sum of fair values of the assets transferred and the liabilities incurred by the acquirer at the acquisition date and the equity-interest issued by the acquirer. The consideration transferred includes contingent consideration, measured and recognized at fair value, at the acquisition date.

Earn-outs are initially recorded at fair value and adjustments made beyond the 12-month measurement period following the acquisition are systematically recognised through profit or loss.

Acquisition-related costs are recorded as an expense in the period in which they are incurred.

Goodwill arising from a business combination is measured as the difference between:

- the fair value of the consideration transferred for an acquiree plus the amount of any non-controlling interests of the acquiree; and
- the net fair value of the identifiable assets acquired and liabilities assumed at the acquisition date.

Initial estimates of consideration transferred and fair values of assets acquired and liabilities assumed are finalised within twelve months after the date of acquisition and any adjustments are accounted for as retroactive adjustments to goodwill. Beyond this twelve-month period, any adjustment is directly recognised in the income statement.

For each business combination, any non-controlling interest in the acquiree may be measured either at the acquisition-date fair value, leading to the recognition of the non-controlling interest's share of goodwill (full goodwill method) or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets, resulting in recognition of only the share of goodwill attributable to equity holders of the parent (partial goodwill method).

Goodwill is not amortised but tested for impairment at least annually at closing date.

In case of a step-acquisition that leads to the Group acquiring control of the acquiree, the equity interest previously held by the Group is remeasured at its acquisition-date fair value and any resulting gain or loss is recognised in profit or loss.

#### 2.3.4. Segment information

Operating segments used to present segment information are identified on the basis of internal reports used by the Chief Executive Officer (CEO) to allocate resources to the segments and assess their performance. There is no segment aggregation.

The Chief Executive Officer is the Group's "chief operating decisions maker" within the meaning of IFRS 8.

The methods used to measure the key performance indicators of the segments for internal reporting purposes are the same as those used to prepare the consolidated financial statements.

#### 2.3.5. Sales and costs generated by operating activities

#### Measurement of sales and costs

The amount of revenue arising from a transaction is usually determined by the contractual agreement with the customer. In the case of construction contracts, claims are considered in the determination of contract revenue only when it is highly probable that the claim will result in additional revenue and the amount can be reliably estimated.

Penalties are taken into account in reduction of contract revenue as soon as they are probable.

Production costs include direct costs (such as material, labour and warranty costs) and indirect costs. On the basis of funding required for the execution of contracts, borrowing costs may be attributed to construction contracts whose execution period exceeds one year. Warranty costs are estimated on the basis of contractual agreement, available statistical data and weighting of all possible outcomes against their associated probabilities. Warranty periods may extend up to five years. Selling and administrative expenses are excluded from production costs.

## **Recognition of sales and costs**

Revenue on sale of manufactured products is recognised when the significant risks and rewards of ownership are transferred to the customer, which generally occurs on delivery. Revenue on short-term service contracts is recognised on performance of the related service. All production costs incurred or to be incurred in respect of the sale are charged to cost of sales at the date of recognition of sales.

Revenue on construction contracts and long-term service agreements is recognised based on the percentage of completion method: the stage of completion is assessed by milestones which ascertain the completion of a physical proportion of the contract work or the performance of services provided for in the agreement. The revenue for the period is the excess of revenue measured according to the percentage of completion over the revenue recognised in prior periods.

Cost of sales on construction contracts and long-term service agreements is computed on the same basis. The cost of sales for the period is the excess of cost measured according to the percentage of completion over the cost of sales recognised in prior periods. As a consequence, adjustments to contract estimates resulting from work conditions and performance are recognised in cost of sales as soon as they occur, prorated to the stage of completion.

When the outcome of a contract cannot be estimated reliably but the contract overall is expected to be profitable, revenue is still recognised based on milestones, but margin at completion is adjusted to nil.

When it is probable that contract costs at completion will exceed total contract revenue, the expected loss is recognised immediately as an expense.

Bid costs are directly recorded as expenses when a contract is not secured.

With respect to construction contracts and long-term service agreements, the aggregate amount of costs incurred to date *plus* recognised margin *less* progress billings is determined on a contract-by-contract basis. If the amount is positive, it is included as an asset designated as "Construction contracts in progress, assets". If the amount is negative, it is included as a liability designated as "Construction contracts in progress, liabilities".

The caption "Construction contracts in progress, liabilities" also includes down payments received from customers.

## **Recognition of overhead expenses**

Research expenditure is expensed as incurred. Development costs are expensed as incurred unless the project they relate to meets the criteria for capitalisation (see Note 2.3.10). Selling and administrative expenses are expensed as incurred.

## 2.3.6. Income from operations

Income from operations is the indicator used by the Group to present the level of operational performance that can be used as part of an approach to forecast recurring performance. This complies with the recommendation 2009-R03 of the ANC, the French standard setter, on the format of financial statements of entities applying IFRS.

Income from operations includes gross margin, research and development expenditure, selling and administrative expenses. It includes in particular the service cost of employee defined benefits, the cost of share-based payments and employee profit sharing, foreign exchange gains or losses associated with operating transactions and capital gains (losses) on disposal of intangible and tangible assets arising from ordinary activities.

## 2.3.7. Other income and other expenses

Other income and other expenses are representative of items which are inherently difficult to predict due to their unusual, irregular or non-recurring nature.

Other income may include capital gains on disposal of investments or activities and capital gains on disposal of tangible and intangible assets arising from activities disposed of or facing restructuring plans as well as any income associated to past disposals.

Other expenses include capital losses on disposal of investments or activities and capital losses on disposal of tangible and intangible assets arising from activities disposed of or facing restructuring plans as well as any costs associated to past disposals, restructuring costs, costs incurred to effect business combinations and amortisation expense of assets exclusively acquired in the context of business combinations (margin in backlog, customer relationship, margin on inventory), significant impairment losses on assets, litigation costs that have arisen outside the ordinary course of business and a portion of post-employment and other long-term defined benefit expense (amortisation of unrecognised prior service cost, impacts of curtailments and settlements and amortisation of actuarial gains and losses referring to long-term benefits other than post-employment benefits).

## 2.3.8. Financial income and expense

Financial income and expense include:

- Interest income representing the remuneration of the cash position,
- Interest expense related to the financial debt (financial debt consists of bonds, the debt component of compound instruments, other borrowings and lease-financing liabilities);
- Other expenses paid to financial institutions for financing operations;
- The financial component of the cost of employee defined benefits (interest cost and expected return on assets);
- Dividends received from non consolidated investments;
- Foreign exchange gains and losses associated to financing transactions;
- Other income or expense from cash and cash equivalents and marketable securities.

## 2.3.9. Foreign currency transactions

Foreign currency transactions are initially recognised by applying to the foreign currency amount the spot exchange rate between the functional currency of the reporting unit and the foreign currency at the date of the transaction. Currency units held, assets to be received and liabilities to be paid resulting from those transactions are re-measured at closing exchange rates at the end of each reporting period. Realised exchange gains or losses at date of payment as well as unrealised gains or losses deriving from re-measurement are recorded within income from operations when they relate to operating activities or within financial income or expense when they relate to financing activities.

Since the Group is exposed to foreign currency volatility, the Group puts in place a significant volume of hedges to cover this exposure. These derivatives are recognised on the balance sheet at their fair value at the closing date. Providing that the relationships between the foreign currency exposure and the related derivatives are qualifying relationships, the Group uses the specific accounting treatments designated as hedge accounting. A relationship qualifies for hedge accounting if, at the inception of the hedge, it is formally designated and documented and if it proves to be highly effective throughout the financial reporting periods for which the hedge was designated.

Hedging relationships may be of two types:

- Cash flow hedge in case of hedge of the exposure to variability of cash flows attributable to highly probable forecast transactions;
- Fair value hedge in case of hedge of the exposure attributable to recognised assets, liabilities or firm commitments.

## Cash flow hedge

When cash flow hedge accounting applies, the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognised in other comprehensive income. When the forecast transaction results in the recognition of a financial asset or liability, the amounts previously recognised directly in other comprehensive income are recycled into the income statement. When the forecast transaction results in the recognition of a non financial asset or liability (for instance, inventories or construction contracts in progress), the gain or loss that was directly recognised in other comprehensive income is included in the carrying amount of the asset or liability.

## Fair value hedge

When fair value hedge accounting applies, changes in the fair value of derivatives and changes in the fair value of hedged items are both recognised in the income statement and offset each other up to the gain or loss on the effective portion on the hedging instrument.

Whatever the type of hedge, the ineffective portion on the hedging instrument is recognised in the income statement. Realised and unrealised exchange gains and losses on hedged items and hedging instruments are recorded within income from operations when they relate to operating activities or within financial income or expense when they relate to financing activities.

As the effective portion on the hedging instrument offsets the difference between the spot rate at inception of the hedge and the effective spot rate at the outcome of the hedge, sales and costs resulting from commercial contracts are recognised at the spot rate at inception of the hedge throughout the life of the related commercial contracts, provided that the corresponding hedging relationships keep on qualifying for hedge accounting.

The Group also uses export insurance policies to hedge its currency exposure on certain contracts during the open bid period as well as after the award of the contracts. During the bid period, the fair values of these insurance instruments cannot be reliably determined due to the uncertainty on the award of commercial contracts. As a consequence, at that stage, the instruments are not recognised on the balance sheet. When commercial contracts are awarded, insurance

instruments are recognised and remeasured in the same way as foreign currency exchange forward contracts.

## 2.3.10. Intangible assets

Intangible assets include acquired intangible assets (such as technology and licensing agreements) and internally generated intangible assets (mainly development costs).

## Acquired intangible assets

Acquired intangible assets are initially measured at cost and amortised on a straight-line basis over their estimated useful lives. Useful lives can extend to twenty years due to the long-term nature of the underlying contracts and activities. The amortisation expense of assets acquired through ordinary transactions is recorded in cost of sales, research and development expenditure, selling expenses or administrative expenses, based on the function of the underlying assets. The amortisation expense of assets exclusively acquired in the context of a business combination (margin in backlog, customer relationship) is recognised as other expense.

## Internally generated intangible assets

Development costs are capitalised if and only if the project they relate to meets the following criteria:

- The project is clearly defined and its related costs are separately identified and reliably measured,
- The technical feasibility of the project is demonstrated,
- The intention exists to complete the project and to use or sell it,
- Adequate technical and financial resources are available to complete the project,
- It is probable that the future economic benefits attributable to the project will flow to the Group.

Capitalised development costs are costs incurred directly attributable to the project (materials, services, fees...), including an appropriate portion of relevant overheads.

Capitalised development costs are amortised on a straight-line basis over the estimated useful life of the asset. The amortisation charge is reported in research and development expenditure.

## 2.3.11. Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and any accumulated impairment loss. When an item of property, plant and equipment is made up of components with different useful lives, the total cost is allocated between the various components. Components are then separately depreciated.

Depreciation is computed using the straight-line method over the estimated useful lives of each component. The useful lives most commonly used are the following:

	Estimated useful life	
	in years	
Buildings	7-40	
Machinery and equipment	3-20	
Tools, furniture, fixtures and others	1-10	

Useful lives are reviewed on a regular basis and changes in estimates, when relevant, are accounted for on a prospective basis. The depreciation expense is recorded in cost of sales, selling expenses or administrative expenses, based on the function of the underlying assets.

Borrowing costs that are attributable to an asset whose construction period exceeds one year are capitalised as part of the costs of the asset.

Property, plant and equipment acquired through finance lease arrangements or long-term rental arrangements that transfer substantially all the risks and rewards incidental to ownership are capitalised. They are recognised at their fair value at the inception of the lease, or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as a financing obligation. Lease payments are apportioned between finance charges and repayment of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets or the term of the relevant lease, when shorter.

Leases that do not transfer substantially all risks and rewards incidental to ownership are classified as operating leases. Rentals payable are charged to profit or loss on a straight-line basis over the term of the relevant lease. Benefits received and receivable as an incentive to enter into an operating lease are recognised on a straight-line basis over the lease term.

## 2.3.12. Impairment of goodwill, tangible and intangible assets

Goodwill and intangible assets not yet available for use are tested for impairment at least annually or when there are indicators that they may be impaired. Other intangible assets and tangible assets are tested for impairment only if there are indicators of impairment.

The impairment test methodology is based on a comparison between the recoverable amount of an asset and its net carrying value. A cash-generating unit (CGU) is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other groups of assets. If an asset does not generate cash inflows that are largely independent of other assets or groups of assets, the recoverable amount is determined for a cash-generating unit.

For internal management purposes, goodwill acquired in a business combination is monitored at the level of the Sectors as defined in Note 1: therefore goodwill is tested for impairment at the level of the group of cash-generating units constituting each Sector.

The recoverable amount is the higher of fair value less costs to sell and value in use. The value in use is elected as representative of the recoverable value. The valuation performed is based upon the Group's internal three-year business plan. Cash flows beyond this period are estimated using a perpetual long-term growth rate for the subsequent years. The recoverable amount is the sum of the discounted cash flows and the discounted terminal residual value. Discount rates are determined using the weighted-average cost of capital of each Sector.

If the recoverable amount of an asset or a cash-generating unit is estimated to be less than its carrying amount, the carrying amount is reduced to its recoverable amount and the impairment loss is recognised immediately in the income statement. In the case of goodwill allocated to a group of CGUs, the impairment loss is allocated first to reduce the carrying amount of goodwill and then to the other assets on a pro-rata basis of the carrying amount of each asset.

Impairment losses recognised in respect of goodwill cannot be reversed. The impairment losses recognized in respect of assets or cash-generating units may be reversed in a later period and recognized immediately in the income statement. The carrying amount is increased to the revised estimate of recoverable amount, so that the increased carrying amount does not exceed the carrying amount that would have been determined, had no impairment loss been recognized in prior years.

#### 2.3.13. Financial assets

#### **Loans and deposits**

Loans are initially measured at their fair value, plus directly attributable transaction costs and are subsequently measured at amortised cost using the effective interest rate method. Deposits are reported as financial assets when their initial maturity is more than three months and as cash and cash equivalents in case of demand deposits or when the initial maturity is less than three months.

If there is any indication that those assets may be impaired, they are reviewed for impairment. Any difference between the carrying value and the impaired value (net realisable value) is recorded as a financial expense. The impairment loss can be reversed if the value is recovered in the future. In that case, the reversal of the impairment loss is reported as a financial income.

#### Investments and debt securities

Investments in non-consolidated companies are designated as available-for-sale financial assets. They are initially measured at their fair value, plus directly attributable transaction costs and subsequently re-measured at fair value.

The fair value of listed securities is the market value at the closing date.

A valuation model is used in case of unlisted securities. Changes in fair value are directly recognised in other comprehensive income until the security is disposed of or is determined to be impaired. On disposal or in case of significant or prolonged decline in the fair value, the cumulative gain or loss previously recognised in other comprehensive income is included in the profit or loss for the period. Unlike impairment losses recognised in respect of investments in a debt instrument, impairment losses recognised in respect of investments in equity instruments cannot be reversed through profit and loss.

When the fair value cannot be determined reliably, investments in non-consolidated companies are measured at cost. Any impairment loss recognised for such investment is not reversed in a subsequent period, except when disposed of.

All debt securities that the Group has the expressed intention and ability to hold to maturity are designated as held-to-maturity financial assets. They are measured at amortised cost using the effective interest rate method, less any impairment loss recognised to reflect amounts expected not to be recoverable. An impairment loss is recognised in profit or loss when there is objective evidence that the asset is impaired and is measured as the difference between the investment's carrying value and the present value of the estimated future cash flows discounted at the effective interest rate computed at initial recognition. Impairment losses may be reversed through profit and loss in subsequent periods.

Marketable securities are securities held for trading which cannot be considered as cash and cash equivalents. They are designated as financial asset at fair value through profit or loss. Changes in fair value are reported as financial income or expense.

#### **Derivative financial instruments**

Derivative financial instruments are recognised and re-measured at fair value (see Note 2.3.9 for foreign currency hedging instruments and Note 2.3.19 for interest rate derivatives).

#### Receivables

Receivables are initially recognised at fair value, which in most cases approximates the nominal value. If there is any subsequent indication that those assets may be impaired, they are reviewed for impairment. Any difference between the carrying value and the impaired value (net realisable value) is recorded within income from operations. The impairment loss can be reversed if the value is recovered in the future. In that case, the reversal of the impairment loss is reported within income from operations.

#### 2.3.14. Inventories

Raw materials and supplies, work in progress and finished products are stated at the lower of cost, using the weighted average cost method, or net realisable value. Inventory cost includes direct material and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

## 2.3.15. Cash and cash equivalents

Cash and cash equivalents consist of cash and short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash, which are subject to an insignificant risk of change in value.

Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

#### 2.3.16. Taxation

The group computes taxes in accordance with prevailing tax legislation in the countries where income is taxable.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the company's subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Temporary differences arising between the carrying amount and the tax base of assets and liabilities, unused tax losses and unused tax credits are identified for each taxable entity (or each tax group when applicable). Corresponding deferred taxes are calculated at the enacted or substantively enacted tax rates that are expected to apply in the period when the asset is realised or the liability settled.

Deferred tax assets are recognised for all deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that taxable profits will be available in the future against which the deductible differences, unused tax losses and unused tax credits can be utilised. The carrying amount of deferred tax assets is reviewed at each balance sheet date.

Deferred tax liabilities are recognised for all taxable temporary differences, with the exception of certain taxable temporary differences between the Group's share in the net assets in subsidiaries, joint ventures and associates and their tax bases. The most common situation when such exception applies relates to undistributed profits of subsidiaries where distribution to the shareholders would trigger a tax liability: when the Group has determined that profits retained by the subsidiary will not be distributed in the foreseeable future, no deferred tax liability is recognised.

Deferred tax assets and liabilities are offset when both of the following conditions are met:

- the Group has a legally enforceable right to set off current tax assets against current tax liabilities, and
- the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority.

Deferred tax is charged or credited to net income, except when it relates to items charged or credited directly to other comprehensive income, in which case the deferred tax is classified in other comprehensive income.

#### 2.3.17. Provisions

As long as a construction contract or a long-term service agreement is in progress, obligations attributable to such a contract are taken into account in the assessment of the margin to be recognised and are therefore reported within the accounts "Construction contracts in progress, assets" or "Construction contracts in progress, liabilities".

Upon completion of the contract, such obligations are recognised as distinct liabilities when they satisfy the following criteria:

- the Group has a present legal or constructive obligation as a result of a past event;
- it is probable that an outflow of economic resources will be required to settle the obligation; and
- such outflow can be reliably estimated.

These liabilities are presented as provisions when they are of uncertain timing or amount. When this uncertainty is dispelled, they are presented as trade payables or other current liabilities.

Obligations resulting from transactions other than construction contracts and long-term service agreements are directly recognised as provisions as soon as the above-mentioned criteria are met

Where the effect of the time value of money is material, provisions are measured at their present value.

Restructuring provisions are made when plans to reduce or close facilities, or to reduce the workforce have been finalised and approved by the Group management and have been announced before the balance sheet date, resulting in an obligation of the Group to third parties. Restructuring costs include employees' severance and termination benefits and estimated facility closing costs. In addition to such provisions, restructuring costs may include asset write-off relating to the restructured activities.

#### 2.3.18. Financial liabilities

#### **Bonds and borrowings**

Bonds and interest-bearing bank loans are initially recognised at fair value, less any transaction costs directly attributable to the issuance of the liability. These financial liabilities are subsequently measured at amortised cost, using the effective interest rate method.

#### **Derivative financial instruments**

Derivative financial instruments are recognised and re-measured at fair value (see Note 2.3.9 for foreign currency hedging instruments and Note 2.3.19 for interest rate hedging instruments).

## **Payables**

Payables are initially recognised at fair value, which in most cases approximates the nominal value. They are subsequently re-measured at amortised cost.

## 2.3.19. Interest rate derivatives

The Group may enter into hedges for the purpose of managing its exposure to movements in interest rates. Derivatives are recognised on the balance sheet at fair value at the closing date. Providing that the relationships between the interest rate exposure and the related derivatives are qualifying relationships, the Group uses the specific accounting treatments designated as hedge accounting. Fair value hedge accounting and cash flow hedge accounting are applied to fixed and floating rate borrowings, respectively.

In the case of fair value hedge relationships, the re-measurement of the fixed rate borrowing is offset in the income statement by the movement in the fair value of the derivative up to the effective part of hedged risk. In the case of cash flow hedge relationships, the change in fair value of the derivative is recognised directly in other comprehensive income. When the forecast transaction results in the recognition of a monetary item, the amounts previously recognised directly in other comprehensive income are reclassified to the income statement.

#### 2.3.20. Share-based payments

The Group issues equity-settled and cash-settled share-based payments to certain employees.

#### **Equity-settled share-based payments**

Equity-settled share-based payments are measured at fair value at the grant date (excluding the effect of non-market-based conditions) using the binomial pricing model. The cumulative recognised expense is based on the fair value at grant date and on the estimated number of shares that will eventually vest (including the effect of non-market-based vesting conditions). It is recorded in income from operations throughout the vesting period with a counterpart in equity. At the end of each reporting period, the entity revises its estimates of the number of options that are expected to vest based on the non-market vesting conditions. It recognises the impact of the revision to original estimates, if any, in the income statement, with a corresponding adjustment to equity.

## **Cash-settled share-based payments**

For cash-settled share-based payments, a liability equal to the portion of the goods or services rendered is recognised at the current fair value determined at each balance sheet date.

The Group may also provide employees with the ability to purchase the Group's ordinary shares at a discounted price compared to that of the current market value. In that case, the Group records an expense based on the discount given and its estimate of the shares expected to vest.

## 2.3.21. Post-employment and other long-term defined employee benefits

The Group provides its employees with various types of post-employment benefits, such as pensions, retirement bonuses and medical care, and other long-term benefits, such as jubilee awards and deferred compensation schemes. The type of benefits offered to individual employees is related to local legal requirements as well as practices of the specific subsidiaries.

The Group's health care plans are generally contributory with participants' contributions adjusted annually.

## Post-employment defined benefit plans

For single employer defined benefit plans, the Group uses the Projected Unit Credit Method to determine the present value of its obligations and the related current and past service costs/profits. This method considers the actuarial assumptions' best estimates (for example, the expected turnover, the expected future salary increase and the expected mortality).

Most defined benefit pension liabilities are funded through pension funds legally distinct from the entities constituting the Group. Plan assets related to funded plans are invested mainly in equity and debt securities. Other supplemental pension plans sponsored by the Group for certain employees are directly paid by the employer as they become due. Post-employment medical benefit plans are predominantly unfunded.

The Group periodically reviews plan assets and obligations. The effects of any change in actuarial assumptions together with the differences between forecast and actual experience are assessed. The Group recognises in other comprehensive income the full amount of any actuarial gains and losses as well as the effect of any asset ceiling.

The estimated cost of providing defined benefits to employees is accrued during the years in which the employees render services. In the income statement, the service cost is included in the income from operations. The amortisation of unrecognised prior service cost/profit and specific events impacts (e.g. curtailments) are recognised in other expenses. Interest cost and expected return on assets are included in financial income (expenses).

The Group also participates in multi-employer defined benefit plans, mainly in the United States and Canada. As corresponding funds are not able to provide sufficient information to use defined benefit accounting, these plans are accounted for as defined contribution plans (see below).

## Post-employment defined contribution plans

For defined contribution plans, the Group pays contributions to independently administered funds at a fixed percentage of employees' pay. These contributions are recorded as operating expenses.

## Other long-term employee benefits

The accounting method used when recognising obligations arising from other long-term employee benefits is similar to the method used for post-employment defined benefits, except that prior service cost and actuarial gains/losses are immediately recognised in full in "other income/expenses" in the income statement.

#### 2.3.22. Off balance sheet commitments

#### Commitments arising from execution of operations controlled by the Group

In the ordinary course of business, the Group is committed to fulfil various types of obligations arising from customer contracts (among which full performance and warranty obligations). Obligations may also arise from leases and regulations in respect of tax, custom duties, environment, health and safety. These obligations may or may not be guaranteed by bonds issued by banks or insurance companies.

As the Group is in a position to control the execution of these obligations, a liability only arises if an obligating event (such as a dispute or a late completion) has occurred and makes it likely that an outflow of resources will occur.

When the liability is considered as only possible but not probable or, when probable, cannot be reliably measured, it is disclosed as a contingent liability.

When the liability is considered as probable and can be reliably measured, the impact on the financial statements is the following:

- if the additional liability is directly related to the execution of a customer contract in progress, the estimated gross margin at completion of the contract is reassessed; the cumulated margin recognised to date based on the percentage of completion and the accrual for future contract loss, if any, are adjusted accordingly,
- if the additional liability is not directly related to a contract in progress, a liability is immediately recognised on the balance sheet.

The contractual obligations of subcontractors towards the Group are of the same nature as those of the Group towards its customers. They may be secured by the same type of guarantees as those provided to the Group's customers.

No contingent asset is disclosed when the likelihood of the obligation of the third party remains remote or possible. A contingent asset is disclosed only when the obligation becomes probable.

Any additional income resulting from a third party obligation is taken into account only when it becomes virtually certain.

## Commitments arising from execution of operations not wholly within the control of the Group

Obligations towards third parties may arise from on-going legal proceedings, credit guarantees covering the financial obligations of third parties in cases where the Group is the vendor, and indemnification guarantees issued in connection with disposals of business entities.

In case of legal proceedings, a contingent liability is disclosed when the liability is considered as only possible but not probable, or, when probable, cannot be reliably measured. In case of commitments arising from guarantees issued, contingent liabilities are disclosed as soon as quarantees have been delivered and as long as they have not matured.

A provision is recorded if the obligation is considered as probable and can be reliably measured.

Contingent assets arising from legal proceedings or guarantees delivered by third parties are only disclosed when they become probable.

#### 2.3.23. Earnings per share

Basic earnings per share are computed by dividing the period net profit (loss) before the financial cost (net of tax) of bonds reimbursable with shares, by the weighted average number of outstanding shares during the period increased by the weighted average number of shares to be issued on reimbursement of bonds reimbursable with shares ("ORA").

Diluted earnings per share are computed by dividing the period net profit (loss) before the financial cost (net of tax) of bonds reimbursable with shares, by the weighted average number of outstanding shares during the period adjusted in order to take into consideration all dilutive instruments (ORA, stock options, free shares).

## Note 3. Scope of consolidation

## 3.1. Transmission activities (Grid)

On 20 January 2010, Alstom and Schneider Electric, acting under a consortium agreement, signed an agreement with Areva with the purpose of acquiring its transmission and distribution activities ("Areva T&D"). Following the approvals from competition authorities, the closing of the acquisition took place on 7 June 2010 and the consortium acquired the entire capital of Areva T&D for an equity value of €2,290 million and both partners of the consortium took over from Areva the financial debt refinancing of this company.

Alstom funded the equity value of the Transmission activities (€1,570 million) and refinanced the related debt of €753 million.

The consortium agreement establishes that, at the closing date of the transaction, Transmission activities and Distribution activities are owned respectively by Alstom and Schneider Electric. As a result, the Transmission activities have been fully consolidated since 7 June 2010 in the Group's financial statements, while the Distribution activities are totally excluded from the consolidation scope.

With this acquisition, the Group formed a new Sector, named Grid.

In accordance with IFRS 3 (revised), the Group has recognised the assets acquired and liabilities assumed, these being measured at fair value at the acquisition date.

The Group has decided to measure the non-controlling interests at the non-controlling interests' proportionate share of the identifiable net assets of the Transmission activities.

The valuation of assets acquired and liabilities assumed at their fair value has resulted in the recognition of new intangible assets (technology, order backlog margin and customer relationships) and the re-measurement of tangible assets, inventories and liabilities. Assets have been valued by external independent experts. The valuation was finalised on 7 June 2011 and its effects reflected in the Consolidated Financial Statements.

The resulting goodwill amounts to €1,529 million and is mainly supported by the leadership position of Alstom Group in growing markets and by expected synergies between Grid and other Alstom activities in terms of costs and portfolio strategy, in particular the unique positioning of

the acquired businesses on the Smart Grid key markets and the international presence of the Transmission businesses.

In the fields of cost reductions, comprehensive commercial offering and combined workforce and know-how, specific synergies with Power and Transport Sectors have been identified. An in-depth analysis and valuation of these synergies, carried out by an independent expert, has resulted in a final allocation of goodwill of €293 million to Power sectors and €136 million to Transport sector. Therefore the goodwill allocated to Grid amounts to €1,100 million.

Fair values of the assets acquired and liabilities assumed of the Transmission activities at the date of acquisition:

(in € million)	Fair values
Intangible assets	509
Property plant & equipment	629
Associates & other investments	1
Other non current assets, net	16
Deferred tax	189
Total non-current assets	1,344
Inventories	725
Construction contracts in progress, assets	0
Trade receivables	1,916
Other current operating assets	556
Marketable securities and other current financial assets	0
Cash and cash Equivalents	328
Total current assets	3,525
Total assets	4,869
Total assets	4,803
Non-current provisions	204
Accrued pensions and other employee benefits	188
Non-current borrowings	8
Non-current obligations under finance leases	7
Deferred tax	19
Total non-current liabilities	426
Current provisions	523
Current borrowings	1,058
Current obligations under finance leases	
Construction contract in progress, liabilities	742
Trade payables	766
Other current operating liabilities	1,237
Total current liabilities	4,327
Total Liabilities	4,753
Net assets acquired	116
Fair value of assets and liabilities attributable to non controlling interests	75
Fair value of assets and liabilities attributable to equity holders of the parent	41
Purchase price	1,570
Final goodwill	1,529

## 3.2. Transmashholding

On 27 May 2011, Alstom has finalised its partnership agreement with Transmashholding ("TMH"), the leading Russian rail manufacturer, by acquiring a 25% stake (plus one share) of the Breakers Investments B.V., which holds 100% of Transmashholding. The deal was closed after Alstom received all approvals of the appropriate Russian authorities.

Alstom share in the Breakers Investments B.V. group is an investment in associates and is therefore accounted for according to the equity method.

Pursuant to the closing of the deal, Alstom made an initial payment of \$75 million (approximately €53 million) to the selling shareholders. The remainder of the price will be calculated using a computation method based on TMH operating results over a four-year period (2008-2011), and paid by the end of 2012. This unpaid portion of the price has been recorded as financial debt at the date the partnership agreement has been finalized, and reassessed based on the latest information available at 31 March 2012.

In accordance with IAS 28, the Group has recognised its share in the net fair values of the associate's identifiable assets acquired and liabilities assumed at the acquisition date. Accordingly, a preliminary valuation has been determined as at 27 May 2011. The fair value of assets acquired and liabilities assumed may be subsequently adjusted during a maximum of 12 months from the date the investment becomes an associate, depending on new information obtained about the facts and circumstances existing at the acquisition date.

The resulting and preliminary goodwill amounts to €47 million as at 31 March 2012 and is included in the carrying amount of the investment.

#### 3.3. Joint company in Boilers

Alstom and Shanghai Electric signed in April 2011 a letter of intent to create Alstom-Shanghai Electric Boilers Co, a 50/50 joint company that would be world leader in boilers for coal-fired power plants, with combined sales of about €2.5 billion. The joint company will benefit from Shanghai Electric's strong competitiveness and positioning in China as well as from Alstom's close relationship with the utilities worldwide and its related technologies.

# Note 4. Segment information

# 4.1 Key indicators by operating segment

#### At 31 March 2012

(in € million)	Thermal	Renewable	ewable Transport	le Corporate &	Transport Grid	Elimina-	Total
	Power	Power			others	tions	
Sales	8771	2039	5171	4060	0	-107	19934
Inter Sector eliminations	-45	-12	-3	-47	0	107	0
Total Sales	8726	2027	5168	4013	0	0	19934
Income (loss) from operations	850	150	264	248	-106	0	1406
Earnings (loss) before interest and taxes	824	149	222	83	-206	0	1072
Financial income (expense)							-177
Income tax							-179
Share in net income of equity investments							28
Netprofit							744
Segment assets (1)	11570	2674	5778	5197	1814	0	27033
Deferred taxes (assets)							1472
Prepaid employee defined benefit costs							12
Financial assets							2530
Total assets							31047
Segment liabilities (2)	9500	1630	4375	3058	1435	0	19998
Deferred taxes (liabilities)							176
Accrued employee defined benefit costs							1417
Financial debt							5022
Total equity							4434
Total equity and liabilities							31047
Capital employed <sup>(3)</sup>	2070	1044	1403	2139	379	0	7035
Capital expenditure	-264	-179	-188	-140	-42	0	-813
Depreciation and amortisation in EBIT	223	45	138	209	41	0	656

<sup>(1)</sup> Segment assets are defined as the sum of goodwill, intangible assets, property, plant and equipment, associates and other investments, other non current assets (other than those related to financial debt and to employee defined benefit plans), inventories, construction contracts in progress assets, trade receivables and other operating assets.

<sup>(2)</sup> Segment liabilities are defined as the sum of non-current and current provisions, construction contracts in progress liabilities, trade payables and other operating liabilities.

<sup>(3)</sup> Capital employed corresponds to segment assets *minus* segment liabilities.

#### At 31 March 2011

	Thermal	Renewable			Corporate &	Elimina-	
(in € million)	Power	Power	r Transport	Grid	others	tions	Total
Sales	9770	1949	5606	3653	0	-55	20923
Inter Sector eliminations	-45	-8	-2	0	0	55	0
Total Sales	9725	1941	5604	3653	0	0	20923
Income (loss) from operations	879	173	398	218	-98	0	1570
Earnings (loss) before interest and taxes	558	132	225	35	-186	0	764
Financial income (expense)							-136
Income tax							-141
Share in net income of equity investments							3
Netprofit							490
Segment assets (1)	11451	2191	4477	5891	1128	0	25138
Deferred taxes (assets)							1287
Prepaid employee defined benefit costs							28
Financial assets							3180
Total assets							29633
Segment liabilities (2)	9184	1387	4134	3809	1268	0	19782
Deferred taxes (liabilities)							88
Accrued employee defined benefit costs							1145
Financial debt							4466
Total equity							4152
Total equity and liabilities							29633
Capital employed (3)	2267	804	343	2082	-140	0	5356
Capital expenditure	-335	-76	-206	-126	-48	0	-791
Depreciation and amortisation in EBIT	228	34	148	229	37	0	676

<sup>(1)</sup> Segment assets are defined as the sum of goodwill, intangible assets, property, plant and equipment, associates and other investments, other non current assets (other than those related to financial debt and to employee defined benefit plans), inventories, construction contracts in progress assets, trade receivables and other operating assets.

<sup>(2)</sup> Segment liabilities are defined as the sum of non-current and current provisions, construction contracts in progress liabilities, trade payables and other operating liabilities.

<sup>(3)</sup> Capital employed corresponds to segment assets  $\it minus$  segment liabilities.

# 4.2 Key indicators by geographic area

# Sales by country of destination

	Year ended	Year ended	
(in € million)	31 March 2012	31 March 2011	
Western Europe	7,077	7,899	
thereof France	2,136	2,155	
Eastern Europe	1,352	1,454	
North America	2,440	2,571	
thereof USA	1,630	1,753	
South & Central America	1,752	1,731	
Asia & Pacific	4,316	3,788	
Middle East & Africa	2,997	3,480	
Total Group	19,934	20,923	

# Non-current assets by country of location

	At 31 March	At 31 March
(in € million)	2012	2011
Western Europe (1)	8,704	8,278
thereof France <sup>(2)</sup>	2,832	2,495
Eastern Europe	310	295
North America	771	740
thereof USA	670	640
South & Central America	188	142
Asia & Pacific	885	804
Middle East & Africa	36	39
Total Group	10,894	10,298

<sup>(1)</sup> This amount mainly includes goodwill of Power Sectors.

# 4.3 Information about major customers

No external customer represents individually 10% or more of the Group's consolidated sales.

<sup>(2)</sup> This amount includes goodwill of Grid Sector.

#### Note 5. Research and development expenditure

(in € million)	Year ended 31 March 2012	Year ended 31 March 2011	
Research and development expenses	(682)	(703)	
Developments costs capitalised during the period (see Note 10.2)	(293)	(286)	
Amortisation expense of capitalised development costs (see Note 10.2)	113	98	
Amortisation of acquired technology (see Note 10.2)	82	67	
Total research and development expenditure	(780)	(824)	

During the fiscal year ended 31 March 2012, the Group invested €780 million in research and development to develop new technologies and to extend its existing product offering.

These research and development programmes relate mainly to:

- the development of Alstom's range of gas turbines, including performance upgrade packages and combustion system improvements to reduce emissions and increase fuel flexibility,
- the development of offshore wind turbine with a robust, simple and efficient design which will allow to improve the competitiveness of offshore wind power,
- the improvement of the Transport sector's technological edge of the product offering (first third generation duplex TGV train set, first Coradia Polyvalent™ trainset, high speed Pendolino™, etc),
- the accelerated industrialisation of the Voltage Source Converter in the High Voltage Direct Current range and the Smart Grid developments.

Note 6. Other income and other expenses

(in € million)	Year ended 31 March 2012	Year ended 31 March 2011
Capital gains on disposal of businesses	-	-
Other	3	46
Other in come	3	46
Capital losses on disposal of businesses	(2)	(33)
Restructuring costs	(83)	(520)
Expenses exclusively incurred in the context of business combinations	(156)	(203)
Other	(96)	(96)
Other expense	(337)	(852)
Other income (expenses)	(334)	(806)

Capital losses mainly arose from adjustments on disposed activities.

The largest part of the amount of restructuring costs recorded for the year ended 31 March 2011 are accounted by Power and Transport sectors following their plans respectively announced in October 2010 and March 2011. In the last six months of the financial year ended 31 March 2011, the Group has started to adapt its footprint in order to address the lower demand in developed countries (Europe and USA) and the fast growth of its markets in emerging countries.

Expenses exclusively incurred in the context of business combinations comprise the amortisation of acquired margin related to Grid's acquisition and the costs incurred to effect the acquisition of Grid.

Other income and other expenses mainly derive from components of the post-employment and other long term defined benefit expense, costs of legal proceedings that have arisen outside the ordinary course of business and non-recurring impairment losses on assets.

Note 7. Financial income (expense)

(in € million)	Year ended 31 March 2012	Year ended 31 March 2011
Interest income	37	49
Other financial income	18	8
Financial income	55	57
Interest expense	(179)	(135)
Net financial expense from employee defined benefit plans	(4)	(16)
Net exchange loss	(11)	(7)
Other financial expenses	(38)	(35)
Financial expense	(232)	(193)
Financial income (expense)	(177)	(136)
Out of which		
Financial income/(expense) arising from Financial instruments (see Note 25)	(173)	(120)

Interest income of €37 million represents the remuneration of the Group's cash positions over the period.

Interest expense of €(179) million represents the cost of the gross financial debt. The increase compared to last year is due to the issuance of new bonds mainly related to the acquisition of the Grid business (see Note 24).

Other financial expense of  $\in$  (38) million incorporates fees and commitment fees paid on guaranteed facilities, syndicated loans and other financing facilities for  $\in$  (15) million ( $\in$  (25) million for the year ended 31 March 2011).

#### Note 8. Taxation

## 8.1 Analysis of income tax charge

The following table summarises the components of income tax charge for the years ended 31 March 2012 and 2011:

	Year ended	Year ended
(in € million)	31 March 2012	31 March 2011
Current income tax charge	(273)	(248)
Deferred income tax charge	94	107
Income tax charge	(179)	(141)
Effective tax rate	20%	22%

The favourable geographical mix of income before taxes has enabled the Group to decrease the effective tax rate to 20% for the period ended 31 March 2012 compared to 22% for the previous fiscal year. Note that, although the rate has been stable over the last years, it may change from one year to another notably based on the following events:

- the geographical mix of income before taxes,
- the Group's ability to recognise new deferred tax assets and to use its tax loss carry forwards and,
- the outcome of income tax audits.

# 8.2 Effective income tax rate

The following table provides a reconciliation from the income tax charge valued at the French statutory rate to the actual income tax charge for the years ended 31 March 2012 and 2011:

	Year ended	Year ended 31 March 2011	
(in € million)	31 March 2012		
Pre-tax income	895	628	
Statutory income tax rate of the parent company	34.43%	34.43%	
Expected tax charge	(308)	(216)	
Impact of:			
- Difference between normal tax rate applicable in France and normal tax rate in force in jurisdictions outside France	105	41	
- Transactions liable for reduced tax rate	11	104	
- Changes in unrecognised deferred tax assets	(69)	(52)	
- Changes in tax rates	(7)	10	
- Additional tax expenses (withholding tax, CVAE in France and IRAP in Italy)	(73)	(47)	
- Permanent differences and other <sup>(*)</sup>	162	19	
Income tax charge	(179)	(141)	
Effective tax rate	20%	22%	

# 8.3 Deferred tax assets and liabilities

	At 31 March	At 31 March
(in € million)	2012	2011
Deferred tax assets	1,472	1,287
Deferred tax liabilities	(176)	(88)
Deferred tax assets, net	1,296	1,199

#### 8.4 Changes in net deferred tax assets

Net deferred tax assets reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The following table summarises the significant components of the Group's net deferred tax assets as of 31 March 2012 and 2011:

(in € million)	At 31 March 2011	Change in P&L	Change in equity <i>(*)</i>	business combinat	Translati on adjustme nts and other changes	At 31 March 2012
Differences between carrying amount and tax basis of tangible and intangible assets	(13)	(13)	-	-	5	(21)
Accruals for employee benefit costs not yet deductible	213	(15)	31	1	12	242
Provisions and other accruals not yet deductible	500	(1)	-	-	1	500
Differences in recognition of margin on construction contracts	(299)	11	-	-	9	(279)
Tax loss carry forwards	911	177	-	(5)	(48)	1,035
Other	(113)	(65)	4	15	(22)	(181)
Net deferred tax assets/(liabilities)	1,199	94	35	11	(43)	1,296

<sup>(\*)</sup> Mainly related to actuarial gains and losses directly recognised in equity (see consolidated statement of comprehensive income).

The Group is satisfied as to the recoverability of its recognised deferred tax assets at 31 March 2012 (€1,296 million) on the basis of an extrapolation of the last three-year business plan, as approved by the Board of Directors and the strategy for the long-term recovery of tax losses in each country.

Deferred tax assets still unrecognised amount to €1,225 million at 31 March 2012 (€865 million at 31 March 2011). Most of these unrecognised deferred taxes are originated from tax loss carry forward (€827 million at 31March 2012 and €645 million at 31 March 2011), out of which €500 million are not subject to expiry at 31 March 2012 (€452 million at 31 March 2011).

# Note 9. Earnings per share

# 9.1 Earnings

(in € million)	Year ended 31 March 2012	Year ended 31 March 2011
Net profit attributable to equity holders of the parent	732	462
Earnings attributable to equity holders of the parent used to calculate basic and diluted earnings per share	732	462

# 9.2 Number of shares

	Year ended 31 March 2012	Year ended 31 March 2011	
Weighted average number of ordinary shares used to calculate basic earnings per share	294,522,251	294,210,753	
Effect of dilutive instruments other than bonds reimbursables with shares:			
- Stock options and free shares <sup>(1)</sup>	2,962,692	2,537,172	
- Free shares	225,727	230,089	
Weighted average number of ordinary shares used to calculate diluted earnings per share	297,710,670	296,978,014	

<sup>(1)</sup> Stock options taken into consideration in the calculation of the diluted earnings per share only relate to plans 7, 8 and 14, plans 9, 10, 12 and 13 being out of the money as at 31 March 2012.

# 9.3 Earnings per share

	Year ended	Year ended	
(in € )	31 March 2012	31 March 2011	
- Basic earnings per share	2.49	1.57	
- Diluted earnings per share	2.46	1.56	

## Note 10. Goodwill and intangible assets

Goodwill and intangible assets are reviewed for impairment at least annually and whenever events or circumstances indicate that they might be impaired. Such events or circumstances are related to significant, unfavourable changes that are of a lasting nature and affect either the economic environment or the assumptions or the targets adopted as of the acquisition date. An impairment loss is recognised when the recoverable value of the assets tested becomes durably lower than their carrying value.

## 10.1 Goodwill

(in € million)	At 31 March 2011	Acquisitions and adjustments on preliminary goodwill	Disposals	Translation adjustments and other changes	At 31 March 2012
Thermal Power	3,180	-	-	28	3,208
Renewable Power	488	-	-	1	489
Transport	568	90	-	3	661
Grid	1,160	(37)	-	2	1,125
Goodwill	5,396	53	-	34	5,483
of which:					_
Gross value	5,396	53	-	34	5,483
Impairment	-	-	-	-	<u> </u>

(in € million)	At 31 March 2010	Acquisitions and adjustments on preliminary goodwill	Disposals	Translation adjustments and other changes	At 31 March 2011
Thermal Power	2,960	224	-	(4)	3,180
Renewable Power	421	67	-	-	488
Transport	523	46	-	(1)	568
Grid	-	1,162	-	(2)	1,160
Goodwill	3,904	1,499	-	(7)	5,396
of which:					
Gross value	3,904	1,499	-	(7)	5,396
Impairment	-	-	-	-	

The movement over the period ended 31 March 2012 mainly arises from the final allocation of the purchase price related to the acquisition of the Grid activity (see Note 3).

As described in Note 3, part of the goodwill arising from the acquisition of the Grid activity has been allocated to the other Sectors. Goodwill allocated to the former Power Sector has been broken down between Thermal Power and Renewable Power based on their respective fair values.

As related information was available, the allocation to Thermal Power and Renewable Power Sectors of the goodwill of the former Power Sector has been made based on historical basis.

The carrying values of Thermal Power and Renewable Power goodwill retrospectively determined at 31 March 2011 after consideration of the reorganisation of the former Power Sector remain lower than their recoverable values at that date.

The impairment test at 31 March 2012 supports the Group's opinion that goodwill is not impaired.

The main assumptions used to assess the recoverable amounts of goodwill are as follows:

	Thermal	Renewable	Transnort	Grid
	Power	Power	Transport	Griu
Net carrying amount of goodwill at 31 March 2012 (in € million)	3,208	489	661	1,125
Value elected as representative of the recoverable value	value in use	value in use	value in use	value in use
Number of years over which cash flow estimates are available	3 years	3 years	3 years	3 years
Extrapolation period of cash flow estimates	2 years	2 years	2 years	2 years
Long term growth rate at 31 March 2012	2.0%	2.0%	1.5%	2.0%
Long term growth rate at 31 March 2011	2.0%	2.0%	1.5%	2.0%
After tax discount rate at 31 March 2012 (*)	9.0%	9.0%	9.0%	9.0%
After tax discount rate at 31 March 2011 (*)	9.0%	9.0%	9.0%	9.00%

<sup>(\*)</sup> The application of pre-tax discount rates to pre-tax cash flows leads to the same valuation of cash generating units.

As of 31 March 2012, the recoverable amounts of the 4 Sectors significantly exceeded their carrying value.

For all the Sectors, no impairment of the goodwill would need to be recognized when the value in use is calculated by using either:

- a discount rate that ranges from 240 to 2400 basis points above the base rate of 9%, depending on the Sector;
- a nil long-term growth rate.

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Sensitivity of enterprise values to key assumptions can be presented as follows:

(in € million)	Thermal	Power	Renewab	le Power	Trans	port	Gri	d
	-100 bp	+100 bp	-100 bp	+100 bp	-100 bp	+100 bp	-100 bp	+100 bp
After tax discount rate	1743	-1306	324	-243	463	-354	511	-383
	-50 bp	+50 bp	-50 bp	+50 bp	-50 bp	+50 bp	-50 bp	+50 bp
Long-term growth rate	(556)	642	(103)	119	(173)	198	(189)	217

# 10.2 Intangible assets

(in € million)	At 31 March 2011	Additions / disposals / amortisation	Acquisitions through business combinations	Translation adjustments and other changes	At 31 March 2012
Development costs	1,395	293	-	(2)	1,686
Acquired technology	1,422	-	-	-	1,422
Other intangible assets	678	6	(3)	16	697
Gross value	3,495	299	(3)	14	3,805
Development costs	(549)	(113)	-	5	(657)
Acquired technology	(668)	(82)	-	2	(748)
Other intangible assets	(344)	(124)	-	(11)	(479)
Amortisation and impairment	(1,561)	(319)	-	(4)	(1,884)
Development costs	846	180	-	3	1,029
Acquired technology	754	(82)	-	2	674
Other intangible assets	334	(118)	(3)	5	218
Net value	1,934	(20)	(3)	10	1,921

(in € million)	At 31 March 2010	Additions / disposals / amortisation	Acquisitions through business combinations	Translation adjustments and other changes	At 31 March 2011
Development costs	1,112	286	2	(5)	1,395
Acquired technology	1,245	1	172	4	1,422
Other intangible assets	277	35	338	28	678
Gross value	2,634	322	512	27	3,495
Development costs	(452)	(98)	-	1	(549)
Acquired technology	(575)	(93)	-	-	(668)
Other intangible assets	(154)	(159)	-	(31)	(344)
Amortisation	(1,181)	(350)		(30)	(1,561)
and impairment	(1,161)	(330)	-	(30)	(1,561)
Development costs	660	188	2	(4)	846
Acquired technology	670	(92)	172	4	754
Other intangible assets	123	(124)	338	(3)	334
Net value	1,453	(28)	512	(3)	1,934

Technology and licence agreements acquired through the combination with ABB ALSTOM POWER in 1999 and 2000 and through the combination with Transmission activities in 2010 represent the bulk of the gross amount reported as acquired technology.

The impairment test at 31 March 2012 supports the Group's opinion that intangible assets are not impaired.

Note 11. Property, plant and equipment

(in € million)	At 31 March 2011	Acquisitions / Depreciatio n/ Impairment s	Disposals	Acquisitions through business combinatio ns	Translation adjustments and other changes	At 31 March 2012
Land	197	6	(5)	-	(3)	195
Buildings	1,612	72	(6)	(5)	87	1,760
Machinery and equipment	2,716	145	(103)	-	84	2,842
Constructions in progress	262	209	(1)	-	(136)	334
Tools, furniture, fixtures and other	538	53	(42)	-	35	584
Gross value	5,325	485	(157)	(5)	67	5,715
Land	(9)	-	-	-	-	(9)
Buildings	(603)	(68)	10	-	(12)	(673)
Machinery and equipment	(1,715)	(185)	96	-	6	(1,798)
Constructions in progress	-	-	-	-	-	-
Tools, furniture, fixtures and other	(347)	(54)	38	-	(20)	(383)
Amortisation and impairment	(2,674)	(307)	144	-	(26)	(2,863)
Land	188	6	(5)	-	(3)	186
Buildings	1,009	4	4	(5)	75	1,087
Machinery and equipment	1,001	(40)	(7)	-	90	1,044
Constructions in progress	262	209	(1)	-	(136)	334
Tools, furniture, fixtures and other	191	(1)	(4)	-	15	201
Net value	2,651	178	(13)	(5)	41	2,852

(in € million)	At 31 March 2010	Acquisitions / Depreciatio n/ Impairment s	Disposals	Acquisitions through business combinatio ns	Translation adjustments and other changes	At 31 March 2011
Land	126	11	(7)	64	3	197
Buildings	1,263	83	(84)	223	127	1,612
Machinery and equipment	2,325	151	(95)	239	96	2,716
Constructions in progress	340	164	(7)	68	(303)	262
Tools, furniture, fixtures and other	469	68	(49)	40	10	538
Gross value	4,523	477	(242)	634	(67)	5,325
Land	(5)	(2)	-	-	(2)	(9)
Buildings	(579)	(77)	65	-	(12)	(603)
Machinery and equipment	(1,641)	(183)	83	-	26	(1,715)
Constructions in progress	-	-	-	-	-	-
Tools, furniture, fixtures and other	(340)	(62)	44	-	11	(347)
Amortisation and impairment	(2,565)	(324)	192	-	23	(2,674)
Land	121	9	(7)	64	1	188
Buildings	684	6	(19)	223	115	1,009
Machinery and equipment	684	(32)	(12)	239	122	1,001
Constructions in progress	340	164	(7)	68	(303)	262
Tools, furniture, fixtures and other	129	6	(5)	40	21	191
Net value	1,958	153	(50)	634	(44)	2,651

The net value of tangible assets held under finance leases and included in the above data is as follows:

	At 31 March	At 31 March
(in € million)	2012	2011
Land	13	13
Buildings	70	77
Machinery and equipment	3	7
Tools, furniture, fixtures and other	15	15
Net value of tangible assets held under finance leases	101	112

Commitments to purchase fixed assets amount to €64 million at 31 March 2012. They notably arise from the construction of a new facility in India for the manufacturing of turbines.

# Note 12. Associates and non consolidated investments

## 12.1 Associates

# Financial information on associates

At 31 March At 31 March At 31 March 2012

(in € million)	2012	2011	% ownership
The Breakers Investments B.V. (Transmashholding)	307	-	25.0%
Shanghai Lingang Transformers	17	-	50.0%
Shanghai Alstom Transportation Company (SATCO)	12	10	40.0%
Cerrey - Babcock & Wilcox de Mexico	19	17	25.0%
Alstom Atomenergo mash	13	12	49.0%
Other	9	4	-
Total Associates	377	43	

(in € million)	Closing date	Total assets at closing date	Total liabilities at closing date	Total revenues	Total net profit (loss)
The Breakers Investments B.V. (Transmashholding)(*)	31 December	2,074	1,088	1,920	146
Shanghai Lingang Transformers	31 December	32	6	2	(10)
Shanghai Alstom Transportation Company (SATCO)	31 December	83	53	51	2
Cerrey - Babcock & Wilcox de Mexico	31 December	177	99	157	10
Alstom Atomenerg omash	31 March	248	162	1	(1)

<sup>(\*)</sup> Financial statements of year end closing 31 December 2011 are not yet available. Financial statements of year end closing 31 December 2010 are mentionned here.

# Movements during the period

(in € million)	Year ended 31 March 2012	Year ended 31 March 2011	
Opening balance	43	43	
Share in net income/(loss) of equity investments	28	3	
Dividends paid	(1)	(3)	
Acquisitions	276	-	
Translation adjustments and other	31	-	
Closing balance	377	43	

#### 12.2 Non-consolidated investments

#### Financial information on non-consolidated investments

	At 3:	1 March		At 31 March	At 31 March
(in € million)	2	2012		2011	2012
	Gross Imp	airment	Net	Net	% ownership
Bright Source Energy	97	-	97	110	17.80%
Shanghai Lingang Transformers <sup>(1)</sup>	-	-	-	26	50.00%
Other <sup>(2)</sup>	62	(5)	57	28	0
Total	159	(5)	154	164	

<sup>(1)</sup> This entity was acquired during the financial year 2010-2011 and has been accounted under the equity method since 1 April 2011.

## Movements during the period

(in € million)	Year ended 31 March 2012	Year ended 31 March 2011
Opening balance	164	23
Change in fair value (*)	(13)	12
Acquisitions	16	131
Translation adjustments and other	(13)	(2)
Closing balance	154	164

<sup>(\*)</sup> variation recorded in other comprehensive income as fair value gains / (losses) on assets available for sale

#### Note 13. Other non-current assets

	At 31 March	At 31 March
(in € million)	2012	2011
Financial non-current assets associated to financial debt (*)	426	429
Long-term loans, deposits and other	119	138
Other non-current assets	545	567

<sup>(\*)</sup> These non-current assets relate to a long-term rental of trains and associated equipment to a London metro operator (see Notes 24 and 29). They are made up as follows:

<sup>(2)</sup> No other investments net value exceeds €10 million.

<sup>-</sup> at 31 March 2012, €400 million receivables and €26 million deposit;

<sup>-</sup> at 31 March 2011, €405 million receivables and €24 million deposit.

Note 14. Inventories

	At 31 March	At 31 March
(in € million)	2012	2011
Raw materials and supplies	910	944
Work in progress	2,207	2,461
Finished products	374	377
Inventories, gross	3,491	3,782
Raw materials and supplies	(154)	(166)
Work in progress	(144)	(168)
Finished products	(55)	(85)
Write-down	(353)	(419)
Inventories, net	3,138	3,363

Changes in inventory write-down recognised as income for the year ended 31 March 2012 amount to €47 million (€26 million expense for the year ended 31 March 2011).

Note 15. Construction contracts in progress

(in € million)	At 31 March 2012	At 31 March 2011	Variation
Construction contracts in progress, assets	3,752	2,479	1,273
Construction contracts in progress, liabilities	(9,508)	(9,166)	(342)
Construction contracts in progress	(5,756)	(6,687)	931
(m m:lli-m)	At 31 March	At 31 March	Variation
(in € million)	2012	2011	
Contract costs incurred <i>plus</i> recognised profits <i>less</i> recognised losses to date	55,138	48,228	6,910
Less progress billings	(57,463)	(50,839)	(6,624)
Construction contracts in progress excluding down payments received from customers	(2,325)	(2,611)	286
Down payments received from customers	(3,431)	(4,076)	645
Construction contracts in progress	(5,756)	(6,687)	931

The evolution of down payments received from customers is primarily related to the classification of some customers payments received in Grid sector into progress payments. It is the consequence of the implementation of Construction contracts in progress presentation in this sector during the period. Trade receivables, which decrease during the year ended 31 March 2012 (see Note 16), are also impacted by this evolution.

Note 16. Trade receivables

			Past du	e on the closing date	
(in € million)	Total	No past due on the closing date	Less than 60 days	Between 60 and 180 days	More than 180 days
Trade receivables at 31 March 2012	5,692	4,705	335	200	452
o/w gross	5,806	4,732	337	203	534
o/w impairment	(114)	(27)	(2)	(3)	(82)
Trade receivables at 31 March 2011	6,053	5,037	312	258	446
o/w gross	6,170	5,101	313	259	497
o/w impairment	(117)	(64)	(1)	(1)	(51)

Impairment losses are determined considering the risk of non-recovery assessed on a case by case basis. Due to the type of business operated by the Group, past due receivables are frequently representative of outstanding amounts confirmed by customers but whose payment is subject to clearance of items raised during inspection of works. Such receivables do remain fully recoverable; costs to be incurred for the clearance of pending items are included in the determination of the margin at completion of the related contracts.

Note 17. Other current operating assets

	At 31 March	At 31 March
(in € million)	2012	2011
Down payments made to suppliers	515	560
Corporate income tax	192	51
Other taxes	1,046	709
Prepaid expenses	431	329
Other receivables	443	418
Derivatives relating to operating activities	283	365
Remeasurement of hedged firm commitments in foreign currency	647	513
Other current operating assets	3,557	2,945

Note 18. Marketable securities and other current financial assets

	At 31 March	At 31 March
(in € million)	2012	2011
Derivatives related to financing activities	10	33
Marketable securities	3	17
Marketable securities and other current financial assets	13	50

## Note 19. Working capital

## 19.1 Balance sheet positions

	At 31 March	At 31 March	
(in € million)	2012	2011	Variation
Inventories	3,138	3,363	(225)
Construction contracts in progress, assets	3,752	2,479	1,273
Trade receivables	5,692	6,053	(361)
Other current operating assets	3,557	2,945	612
Assets	16,139	14,840	1,299
Non-current provisions	804	1,095	(291)
Current provisions	1,414	1,387	27
Construction contracts in progress, liabilities	9,508	9,166	342
Trade payables	4,080	4,071	9
Other current operating liabilities	4,192	4,063	129
Liabilities	19,998	19,782	216
Working capital	(3,859)	(4,942)	1,083

# 19.2 Analysis of variation in working capital

	Year ended
(in € million)	31 March 2012
Working capital at the beginning of the period	(4,942)
Changes in working capital resulting from operating activities (1)	968
Changes in working capital resulting from investing activities (2)	76
Translation adjustments and other changes	39
Total changes in working capital	1,083
Working capital at the end of the period	(3,859)

<sup>(1)</sup> Item presented within "net cash provided by/(used in) operating activities" in the consolidated statement of cash flows

#### Note 20. Equity

When managing capital, the objective of the Group is to safeguard its ability to continue as a going concern so that it can provide returns to shareholders, bring benefits to its other partners and optimise the structure of the capital in order to reduce its cost. To achieve this, the Group may choose to:

- adjust the amount of dividends paid to the shareholders;
- reimburse a portion of capital to the shareholders;
- issue new shares; or,
- sell assets in order to scale back its net debt.

<sup>(2)</sup> Item presented within "net cash provided by/(used in) investing activities" in the consolidated statement of cash flows

#### 20.1. Movements in share capital

# Movements in financial year ended 31 March 2012

At 31 March 2012, the share capital of Alstom amounted to € 2,061,735,760 consisting of 294,533,680 ordinary shares with a par value of €7 each. For the year ended 31 March 2012, the weighted average number of outstanding ordinary shares amounted to 294,522,251 after the dilutive effect of bonds reimbursable in shares "Obligations Remboursables en Actions" and to 297,710,670 after the effect of all dilutive instruments.

During the year ended 31 March 2012, 288 bonds reimbursable in shares "Obligations Remboursables en Actions" were converted into 18 shares at a par value of €7. The 81,394 bonds reimbursable with shares outstanding at 31 March 2012 represent 5,112 shares to be issued.

#### Movements in financial year ended 31 March 2011

At 31 March 2011, the share capital of Alstom amounted to € 2,060,935,128 consisting of 294,419,304 ordinary shares with a par value of €7 each. For the year ended 31 March 2011, the weighted average number of outstanding ordinary shares amounted to 294,210,753 after the dilutive effect of bonds reimbursable in shares "Obligations Remboursables en Actions" and to 296,978,014 after the effect of all dilutive instruments.

During the year ended 31 March 2011, 4,380 bonds reimbursable in shares "Obligations Remboursables en Actions" were converted into 275 shares at a par value of €7. The 81,682 bonds reimbursable with shares outstanding at 31 March 2011 represent 5,130 shares to be issued.

#### 20.2. Distribution of dividends

In respect of the financial year ended 31 March 2012, it will be proposed to the Shareholders' meeting called on 26 June 2012 to distribute dividends for a total amount of €236 million corresponding to a €0.80 dividend per share.

The following dividends were distributed in respect of the previous three financial years:

- year ended 31 March 2011 (decision of Shareholders' meeting held on 28 June 2011): total amount of €183 million, corresponding to a €0.62 dividend per share;
- year ended 31 March 2010 (decision of Shareholders' meeting held on 22 June 2010): total amount of €364 million, corresponding to a €1.24 dividend per share;
- year ended 31 March 2009 (decision of Shareholders' meeting held on 23 June 2009): total amount of €323 million, corresponding to a €1.12 dividend per share.

#### Note 21. **Share-based payments**

# 21.1. Stock options and free shares

#### **Key characteristics**

	Plans issued by shareholders meeting on 9 July 2004				Plans issued	by shareholde	rs meeting on	26 June 2007	
	Plan n°7	Plan n°8	Plan n°9	Plan n°10	Plan n°10	Plan n°11	Plan n°11	Plan n°12	Plan n°12
	stock options	stock options	stock options	stock options	free shares	stock options	free shares	stock options	free shares
Grant date	17/09/2004	27/09/2005	28/09/2006	25/09/2007	25/09/2007	23/09/2008	23/09/2008	21/09/2009	21/09/2009
Exercise period	17/09/2007	27/09/2008	28/09/2009	25/09/2010	n/a	23/09/2011	n/a	21/09/2012	n/a
Exercise period	16/09/2014	26/09/2015	27/09/2016	24/09/2017	11/4	22/09/2018	11/ 0	20/09/2017	11/ a
Number of beneficiaries	1,007	1,030	1,053	1,196	1,289	411	1,431	436	1,360
Adjusted number granted (1)	5,566,000	2,803,000	3,367,500	1,697,200	252,000	754,300	445,655	871,350	522,220
Adjusted number exercised since the origin	4,488,319	1,641,557	526,967	1,000	220,320	-	-	-	1,280
Adjusted number cancelled since the origin	421,200	270,500	366,250	196,900	31,680	754,300	445,655	54,700	49,520
Ajusted number outstanding at 31 March 2012	656,481	890,943	2,474,283	1,499,300	-	=	=	816,650	471,420
inc. to the present members of the Executive Committee	9,572	8,000	325,000	171,100	-	-	-	125,250	6,560
Adjusted exercise price (2) (in €)	8.60	17.88	37.33	67.50	n/a	66.47	n/a	49.98	n/a
Fair value at grant date (in €)	7.30	10.30	12.90	29.24	129.20	16.71	63.54	11.26	48.11

<sup>(1)</sup> The number of options and free shares and the exercise price of options have been adjusted as a result of transactions that have impacted the number of capital shares after grant dates.

<sup>(2)</sup> The exercise price corresponds to the average opening price of the shares during the twenty trading days preceding the day on wich the options were granted by the Board (no discount or surcharge)

	Plans issued by shareholders meeting on 22 June 2010					
	Plan n°13	Plan n°13	Plan n°14	Plan n°14		
	stock options	free shares	stock options	free shares		
Grant date	13/12/2010	13/12/2010	04/10/2011	04/10/2011		
Exercise period	13/12/2013	n/a	04/10/2014	n/a		
Exercise period	12/12/2018	11/0	03/10/2019	11/4		
Number of beneficiaries	528	1,716	514	1,832		
Adjusted number granted (1)	1,235,120	740,860	1,369,180	804,040		
Adjusted number exercised since the origin	=	1,930	-	460		
Adjusted number cancelled since the origin	109,130	55,620	104,990	37,380		
Ajusted number outstanding at 31 March 2012	1,125,990	683,310	1,264,190	766,200		
inc. to the present members of the Executive Committee	134,150	11,490	375,000	43,000		
Adjusted exercise price (2) (in €)	33.14	n/a	26.39	n/a		
Fair value at grant date (in €)	7.59	31.35	3.14	19.77		

<sup>(1)</sup> The number of options and free shares and the exercise price of options have been adjusted as a result of transactions that have impacted the number of capital shares after grant dates. (2) The exercise price corresponds to the average opening price of the shares during the twenty trading days preceding the day on wich the options were granted by the Board (no discount or surcharge)

At 31 March 2012, stock options granted by plans 7, 8, 9 10 and 11 are fully vested. These options will expire seven years after the end of the vesting period of each plan.

The number of stock options and free shares granted on 21 September 2009 under the long term incentive plan 12 was conditional upon the Group satisfying specified levels of operating margin for the financial year 2011/2012.

The 2011/2012 Group's operating margin is below 7.2% and above 6.6%; as a consequence 40% of options will be exercisable under this plan and 40% of free share will be delivered.

The long term incentive plans set up since 2007 (plan 13 and plan 14) also combine the allocation of stock options with the allocation of free shares.

The grant of these instruments is conditional upon the group satisfying the following performance conditions:

### LTI plan 13 granted on 13 December 2010:

The total number of options exercisable and free shares to be delivered will depend on the Group's operating margin for the financial years 2010/2011, 2011/2012 and 2012/2013:

	% of options exercisable & free shares to be delivered		
	Year ended 31 March 2011	Year ended 31 March 2012	Year ended 31 March 2013
Operating margin achieved above or equal to 7.5%	40%	40%	20%
Operating margin achieved between 7% (inclusive) and 7.5% (non inclusive) Operating margin achieved between 6.5% (inclusive) and 7% (non inclusive)	30% 10%	30% 10%	10% 0%
Operating margin achieved below 6.5%	0%	0%	0%

Based on consolidated financial statements for financial years 2010/2011 and 2011/2012, the performance condition is achieved for 70% of an allotment of LTIP13 options and free shares. 10% of options and free shares are cancelled.

## LTI plan 14 granted on 4 October 2011:

The total number of options exercisable and free shares to be delivered will depend on the Group's operating margin for the financial years 2011/2012, 2012/2013 and 2013/2014:

	% of options exercisable & free shares to be delivered			
	Year ended 31 March 2012	Year ended 31 March 2013	Year ended 31 March 2014	
Operating margin achieved above or equal to 7.5%	40%	40%	20%	
Operating margin achieved between 7% (inclusive) and 7.5% (non inclusive)	30%	30%	10%	
Operating margin achieved between 6.5% (inclusive) and 7% (non inclusive)	10%	10%	0%	
Operating margin achieved below 6.5%	0%	0%	0%	

For financial year 2011/2012, based on consolidated financial statements, the performance condition is achieved for 30% of an allotment of LTIP14 options and free shares. 10% of options and free shares are cancelled.

#### **Movements**

	Number of options	Weighted average exercise price per share in €	Number of free shares
Outstanding at 31 March 2010 (*)	7,945,914	42.27	1,177,216
Granted	1,235,120 33		740,860
Exercised	(364,619)	19.31	(102,000)
Cancelled	(960,483)	51.29	(485,676)
Outstanding at 31 March 2011	7,855,932	39.15	1,330,400
Granted	1,369,180	26.39	804,040
Exercised	(192,417)	18.78	(121,830)
Cancelled	(304,858)	40.54	(91,680)
Outstanding at 31 March 2012	8,727,837	37.42	1,920,930
of which exercisable	5,521,007		n/a

<sup>(\*)</sup> On 11 May 2010, 101,560 free shares were allocated to beneficiaries of French companies.

#### **Valuation**

	Plan n°11	Plan n°11	Plan n°12	Plan n°12	Plan n°13	Plan n°13	Plan n°14	Plan n°14
	stock options	free shares						
Grant date	23/09/2008	23/09/2008	21/09/2009	21/09/2009	13/12/2010	13/12/2010	04/10/2011	04/10/2011
expected life (in years)	3.5	2.5 or 4.0	3.5	2.5 or 4.0	3.5	2.5 or 4.0	4.0	2.5 or 4.0
		31/05/2012		31/05/2013		31/05/2013		31/05/2014
End of vesting period	22/09/2011	or	20/09/2012	or	12/12/2013	or	03/10/2014	or
		22/09/2012		20/09/2013		12/12/2014		03/10/2015
Adjusted exercise price (*) (in €)	66.47	n/a	49.98	n/a	33.14	n/a	26.39	n/a
Share price at grant date (in €)	65.10	65.10	50.35	50.35	35.40	35.40	23.82	23.82
Volatility	30%	n/a	30%	n/a	31%	n/a	31%	n/a
Risk free interest rate	4.1%	4.2% or 4.4%	2.0%	1.6% or 2.3%	1.8%	1.4% or 2.0%	1.5%	1.1% or 1.5%
Dividend yield	1.3%	1.3%	1.3%	1.3%	3.1%	3.1%	5.0%	5.0%

<sup>(\*)</sup> The exercise price corresponds to the average opening price of the shares during the twenty trading days preceding the day on wich the options were granted by the Board (no discount or surcharge).

The option valuation method follows a binomial mathematical model for plan 11 and a Black & Scholes model for plans 12, 13 and 14, with exercise of the options anticipated and spread over the exercise period on a straight-line basis. The volatility factor applied is an average of CAC40 comparable companies' volatility at the grant date.

The Group booked a total expense of €11 million for the year ended 31 March 2012, and €11 million for the year ended 31 March 2011.

## 21.2 Stock appreciation rights ("SARs")

#### **Key characteristics**

	SARs n°7	SARs n°8	Notional SARs <sup>(1)</sup>	SARs n°9	SARs n°10
Grant date	01/12/2004	18/11/2005	16/12/2005	28/09/2006	25/09/2007
Vesting date	17/09/2007	27/09/2008	27/09/2008	28/09/2009	25/09/2010
Expiry date	16/09/2014	18/11/2015	26/09/2015	28/09/2016	24/09/2017
Number of beneficiaries	114	120	120	134	134
Adjusted number granted (2)	478,000	234,000	232,000	341,250	59,700
Adjusted number exercised since the origin	408,286	129,250	194,702	172,500	5,100
Adjusted number cancelled since the origin	69,052	43,100	37,000	53,125	4,200
Ajusted number outstanding at 31 March 2012	662	61,650	298	115,625	50,400
Adjusted exercise price $^{(3)}$ (in $\epsilon$ )	8.60	22.45	17.88	36.05	73.42

<sup>(1)</sup> Notionnal SARs have been granted at an exercise price of €17.88 and are capped at €22.45.

<sup>(2)</sup> The number of SARs and their exercise prices have been adjusted as a result of transactions that have impacted the number of capital shares after grant dates.

<sup>(3)</sup> The exercise price corresponds to the average opening price of the shares during the twenty trading days preceding the day on wich the options were granted by the Board (no discount or surcharge).

#### **Movements**

Weighted average
Number of SARs exercise price
per share in €

	_	
Outstanding at 31 March 2010	302,744	36.87
Granted	-	-
Exercised	(86,490)	35.73
Cancelled	28,550	43.21
Outstanding at 31 March 2011	244,804	40.15
Granted	-	-
Exercised	(16,169)	35.69
Cancelled	-	-
Outstanding at 31 March 2012	228,635	40.52
of which exercisable	228,635	

#### **Valuation**

	SARs n°7	SARs n°8	Notional SARs <sup>(1)</sup>	SARs n°9	SARs n°10
Grant date	01/12/2004	18/11/2005	16/12/2005	28/09/2006	25/09/2007
expected life (in years)	4.0	4.0	4.0	4.0	4.0
End of vesting period	17/09/2007	27/09/2008	27/09/2008	28/09/2009	24/09/2010
Adjusted exercise price (2) (in €)	8.60	22.45	17.88	36.05	73.42
Share price at 31 March 2012 (in €)	29.26	29.26	29.26	29.26	29.26
Share price at 31 March 2011 (in €)	41.73	41.73	41.73	41.73	41.73
Volatility	23%	23%	23%	23%	23%
Risk free interest rate	1.8%	1.8%	1.8%	1.8%	1.8%
Dividend yield	2.2%	2.2%	2.2%	2.2%	2.2%

<sup>(1)</sup> SARs of the Notional plan have been granted at an exercise price of €17.88 and are capped at €22.45.

All SARs granted are measured using a binomial model taking into account the terms and conditions according to which the instruments were granted.

The Group books a total income of € 2 million for the year ended 31 March 2012, and €2 million for the year ended 31 March 2011.

<sup>(2)</sup> The number of SARs and their exercise prices have been adjusted as a result of transactions that have impacted the number of capital shares after grant dates.

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# 21.3 Share-based payments awarded to employees

#### Free shares

On 17 November 2005, the Group announced the attribution of twelve free shares to all employees, or the equivalent in cash (SARs) depending on the conditions in each country.

The cost related to the portion of the attribution to be settled in shares (€27 million) has been immediately offset in equity. The cost related to the portion of the attribution to be settled in cash is spread over the vesting period that extends until 16 May 2010 (€4 million income for the year ended 31 March 2011).

Note 22. Provisions

						Translatio	
<i>a</i>	At 31 March 2011	Additions	Releases	Applicatio ns	Business combinati on	n adjustmen ts and	At 31 March 2012
(in € million)						other	
Warranties	721	343	(138)	(227)	51	9	759
Litigations and claims	666	329	(205)	(156)	37	(16)	655
Current provisions (1)	1,387	672	(343)	(383)	88	(7)	1,414
Tax risks and litigations (2)	139	24	(9)	(19)	26	(6)	155
Restructuring (3)	361	41	(35)	(138)	0	2	231
Other non-current provisions (4)	595	103	(86)	(140)	(60)	6	418
Non-current provisions	1,095	168	(130)	(297)	(34)	2	804
Total provisions	2,482	840	(473)	(680)	54	(5)	2,218

	At 31 March 2010	Additions	Releases	Applicatio ns	Business combinati on	Translatio n adjustmen ts and	At 31 March 2011
(in € million)						other	
Warranties	484	381	(185)	(189)	223	7	721
Litigations and claims	697	392	(368)	(263)	212	(4)	666
Current provisions (1)	1,181	773	(553)	(452)	435	3	1,387
Tax risks and litigations (2)	92	50	(19)	(54)	69	1	139
Restructuring (3)	102	327	(11)	(68)	12	(1)	361
Other non-current provisions (4)	266	300	(78)	(47)	157	(3)	595
Non-current provisions	460	677	(108)	(169)	238	(3)	1,095
Total provisions	1,641	1,450	(661)	(621)	673	0	2,482

<sup>(1)</sup> Current provisions relate to warranties, litigations and claims on completed contracts.

- (2) In relation to tax risks, the Group tax filings are subject to audit by tax authorities in most jurisdictions in which the Group operates. These audits may result in assessment of additional taxes that are subsequently resolved with the authorities or potentially through the courts. The Group believes that it has strong arguments against the questions being raised, that it would pursue all legal remedies to avoid an unfavourable outcome and that it has adequately provided for any risk that could result from those proceedings where it is probable that it will pay some amounts.
- (3) In the last six months of the financial year ended 31 March 2011, the Group has started to implement fundamental reorganisations of its footprint in order to address the lower demand in developed countries (Europe and USA) and the fast growth of its markets in emerging countries.
- (4) Other non-current provisions mainly relate to guarantees delivered in connection with disposals, employee litigations, commercial disputes and environmental obligations. Environmental provisions amount to €38 million at 31 March 2012 and €41 million at 31 March 2011.

# Note 23. Post-employment and other long-term defined employee benefits

# 23.1 Change in defined benefit obligations

	Year ended	Year en ded
(in € million)	31 March 2012	31 March 2011
Defined benefit obligations at beginning of year	(4,892)	(4,251)
Service cost	(83)	(74)
Plan participant contributions	(37)	(37)
Interest cost	(237)	(233)
Plan amendments	(4)	(9)
Business combinations / disposals	(15)	(382)
Curtailments	0	19
Settlements	(1)	10
Actuarial gains (losses) - due to experience	(35)	(25)
Actuarial gains (losses) - due to changes in assumptions	(263)	(124)
Benefits paid	303	295
Change in scope	0	0
Foreign currency translation	(257)	(81)
Defined benefit obligations at end of year	(5,521)	(4,892)
Of which:		
Funded schemes	(4,848)	(4,311)
Unfunded schemes	(673)	(581)

# 23.2 Change in plan assets

(in € million)	Year ended 31 March 2012	Year ended 31 March 2011
Fair value of plan assets at beginning of year	3,763	3,334
Expected return on assets	233	217
Actuarial gains (losses) on assets due to experience	(26)	(27)
Company contributions	112	132
Plan participant contributions	37	37
Business combinations /disposals	0	204
Settlements	0	(10)
Benefits paid from plan assets	(247)	(216)
Change in scope	0	0
Foreign currency translation	225	92
Fair value of plan assets at end of year	4,097	3,763

# 23.3 Reconciliation of funded status of the plans with assets and liabilities recognised in the balance sheet

(in € million)	At 31 March 2012	At 31 March 2011	
Funded status of the plans	(1,424)	(1,129)	
Unrecognised past service costs (gains)	24	25	
Impact of asset ceiling	(5)	(13)	
Net of accrued and prepaid benefit costs after asset ceiling	(1,405)	(1,117)	
Of which:			
Accrued pension and other employee benefit costs	(1,417)	(1,145)	
Prepaid pension and other employee benefit costs	12	28	

# 23.4 Details of funded status by geographical area

	At 31 March	At 31 March
(in € million)	2012	2011
Euro Zone	(642)	(616)
Rest of Europe	(518)	(292)
North America	(215)	(185)
South & Central America	(16)	(10)
Asia/ Pacific	(28)	(21)
Middle East/ Africa	(5)	(5)
Total Group	(1,424)	(1,129)

# 23.5 Changes of accrued pensions and other employee benefits recognised in comprehensive income

Actuarial gains and losses and asset ceiling arising from post-employment defined benefit plans have been recognised in other comprehensive income as follows:

	At 31 March	At 31 March	
(in € million)	2012	2011	
Opening balance (netloss)	(1,546)	(1,363)	
Actuarial gains /(losses) generated during the period	(324)	(176)	
Asset ceiling generated during the period	7	(7)	
Closing balance (net loss)	(1,863)	(1,546)	

#### 23.6 Components of plan assets

	At 31 March			
(in € million)	2012	%	2011	%
Equities	1,431	34.9	1,417	37.7
Bonds	2,166	52.9	1,898	50.4
Properties	361	8.8	340	9.0
Others	139	3.4	108	2.9
Total	4,097	100	3,763	100

Plan assets for each individual plan are invested in accordance with statutory regulations, pension plan rules, and decisions of pension fund trustees. At 31 March 2012, plan assets do not include any of the Group's capital stock.

#### 23.7 Assumptions (weighted average rates)

	At 31 March	At 31 March
(in %)	2012	2011
Discount rate	4.29	4.82
Rate of compensation increase	2.92	3.03
Expected return on plan assets	5.10	6.03

Actuarial assumptions used vary by country and type of plan. Compensation increase assumptions are determined at business unit level and reviewed centrally. The expected return on plan assets is based on long-term market expectations taking into account the asset allocation of each fund.

The healthcare trend rate is assumed to be 8% in the year ended 31 March 2012 and reduces thereafter to an ultimate rate of 5% from 2019 onwards.

Sensitivity analysis shows that a 50-point increase in discount rates would reduce the Group obligations by approximately €347 million. A 50-point decrease in discount rates would increase the Group obligations by approximately €361 million.

For the year ended 31 March 2012, the effective return on assets was 5.57%.

#### 23.8 Analysis of post-employment and other long-term defined benefit expense

	Year en	ded
	31 March	31 March
(in € million)	2012	2011
Service cost	(83)	(74)
Defined contributions plans(*)	(181)	(155)
Income from operations	(264)	(229)
Actuarial gains/(losses) on other long-term benefits	1	(1)
Amortisation of unrecognised past service gain (cost)	(5)	28
Curtailments/settlements	(1)	19
Other income (expenses)	(5)	46
Interest cost	(237)	(233)
Expected return on plan assets	233	217
Financial income (expenses)	(4)	(16)
Total benefit expense	(273)	(199)

<sup>(\*)</sup> Excluding Grid's contribution for year ended 31 March 2011.

Including an expense of  $\epsilon$  15 million related to multi-employer contributions accounted for as defined contribution plans for the year ended 31 March 2012 ( $\epsilon$ 10 million for the year ended 31 March 2011).

Total cash spent in the year ended 31 March 2012 amounted respectively to  $\in$ 168 million and  $\in$ 181 million for defined benefit and defined contribution plans ( $\in$ 211 million and  $\in$ 155 <sup>(\*)</sup>million for the year ended 31 March 2011).

The company's best estimate of contributions to defined benefit and defined contribution plans expected to be paid in the year ended 31 March 2013 is approximately €380 million, of which €202 million of employer contributions to defined benefits plans.

<sup>(\*)</sup> excluding Grid's amount

Note 24. Financial debt

	At 31 March	At 31 March	
Carrying amount (in € million)	2012	2011	
Bonds	3,795	3,238	
Other borrowing facilities	415	611	
Put options and earn-out on acquired entities (*)	229	20	
Derivatives relating to financing activities	17	18	
Accrued interests	41	37	
Borrowings	4,497	3,924	
Non-current	3,863	3,346	
Current	634	578	
Obligations under finance leases	125	137	
Other obligations under long-term rental	400	405	
Obligations under finance leases	525	542	
Non-current	477	491	
Current	48	51	
Total financial debt	5,022	4,466	

<sup>(\*)</sup> includes the remainder price of TMH's acquisition to be paid by the end of 2012 (see Note 3)

The following table summarises the significant components of the Group's bonds:

	Nominal value (in € million)	Maturity date	Nominal interest rate	Effective interest rate
Alstom September 2014	750	23/09/2014	4.00%	3.89%
Alstom March 2015	60	09/03/2015	4.25%	4.47%
Alstom October 2015	500	05/10/2015	2.88%	2.98%
Alstom March 2016	500	02/03/2016	3.87%	4.05%
Alstom February 2017	750	01/02/2017	4.13%	4.25%
Alstom October 2018	500	05/10/2018	3.63%	3.71%
Alstom March 2020	750	18/03/2020	4.50%	4.58%

The other obligations under long-term rental debt represent liabilities related to lease obligations on trains and associated equipment (see Note 13 and 29).

#### Note 25. Financial instruments and financial risk management

#### 25.1 Financial instruments reported in the financial statements

The Group's financial liabilities comprise borrowings, trade and other payables. The main purpose of these financial liabilities is to raise funds for the Group's operations.

The Group has loans, trade and other receivables, and cash and cash equivalents that are directly derived from its operations.

The Group is exposed to currency risk, interest rate risk, credit risk and liquidity risk.

The main valuation methods applied are as follows:

- borrowings, when unhedged, are stated at amortised cost, determined by the effective interest rate method,
- the fair value of cash, cash equivalents, trade receivables and trade payables is considered as being equivalent to carrying value, due to their short maturities,
- the fair value of the financial debt is estimated based on either quoted market prices for traded instruments or current rates offered to the Group for debt of the same maturity.

The fair value of derivative instruments is the estimated amount that the Group would receive or pay to settle the related contracts, valued on the basis of relevant yield curves and foreign exchange rates at closing date.

## Year ended 31 March 2012

# Balance sheet positions at 31 March 2012

						mount of				lue of ite		
		<b>6</b>	in	strumer	ts by cat	egories	(')	fir	nancial i		ıts	
		Carrying amount							Internal	Internal		
		not							model	not		
		defined							based	based		
	Balance	as							on	on		
	sheet	financial			LRL at				observ	observ		
At 31 March 2012	carrying	instrume			amortis			Listed	ables	ables		
(in € million)	amount	nts	FV P/L	AFS	ed cost	DER	Total	prices	factors	factors	Total	
Associates and available	531	377	_	154	_	_	154	_	154	_	154	
for sale assets												
Other non-current assets	545	12	-	-	533	-	533	-	107	426	533	
Trade receivables	5,692	-	-	-	5,692	-	5,692	-	5,692	-	5,692	
Other current operating assets	3,557	2,180	647	-	447	283	1,377	-	1,377	-	1,377	
Marketable securities and	13	_	3	_	_	10	13	_	13	_	13	
other current financial assets			3			10			13			
Cash and cash equivalents	2,091	-	2,091	-	-	-	2,091	-	2,091	-	2,091	
Assets	12,429	2,569	2,741	154	6,672	293	9,860		9,434	426	9,860	
Non-current borrowings	3,863	-	-	-	3,863	-	3,863	-	4,042	-	4,042	
Non-current obligations under finance leases	477	-	-	-	477	-	477	-	477	-	477	
Current borrowings	634	-	-	-	617	17	634	-	634	-	634	
Current obligations under finance leases	48	-	-	-	48	-	48	-	48	-	48	
Trade payables	4,080	-	-	-	4,080	-	4,080	-	4,080	-	4,080	
Other current operating		4 000	25.2		4.267	643	2 252		2.250		2 256	
lia bilities	4,192	1,933	253	-	1,364	642	2,259	-	2,259	-	2,259	
Liabilities	13,294	1,933	253	-	10,449	659	11,361	-	11,540	-	11,540	

<sup>(\*)</sup> FV P/L short for fair value through profit and loss; AFS short for available-for-sale assets; LRL short for loans, receivables and liabilities and DER short for derivative instruments.

# Financial income and expense arising from financial instruments for period ended 31 March 2012

			LRL at amortised cost inc. related derivative	
(in € million)	FV P/L	AFS	S	Total
Interests	1	-	(143)	(142)
Interest income	1	-	36	<i>37</i>
Interest expense	-	-	(179)	(179)
Dividends	-	5	-	5
Impairment/loss from subsequent measurement	-	(1)	-	(1)
Gain on disposal	-	-	-	-
Foreign currency and other	-	-	(35)	(35)
Net income/expense for the year ended 31 March 2012	1	4	(178)	(173)

The amount reported as "foreign currency and other" is mainly representative of forward points attached to transactions related to financing activities (See Note 2.3.9) and bank fees (see Note 7).

Income from operations arising from financial instruments for the period ended 31 March 2012

Net foreign currency gains and losses recorded within income from operations are positive by €47 million for the year ended 31 March 2012. They are comprised essentially of forward points at mark to market of the hedging instruments.

**Year ended 31 March 2011**Balance sheet positions at 31 March 2011

				Carrying amount of financial instruments by categories <sup>(*)</sup>					Fair value of items classified as				
			in:	strumer	its by cat	egories	(1)	financial instruments					
		Carrying							I	Internal			
		amount							Internal				
		not							model	not			
		defined							based	based			
	Balance	as							on	on			
	sheet	financial			LRL at				observ	observ			
At 31 March 2011	carrying	instrume			a mortis			Listed	ables	ables			
(in € million)	amount	nts	FV P/L	AFS	ed cost	DER	Total	prices	factors	factors	Total		
Associates and available for sale assets	207	43	-	164	-	-	164	-	164	-	164		
Other non-current assets	567	27	-	-	540	-	540	-	111	429	540		
Trade receivables	6,053	-	-	-	6,053	-	6,053	-	6,053	-	6,053		
Other current operating assets	2,945	1,650	513	-	417	365	1,295	-	1,295	-	1,295		
Marketable securities and													
other current financial assets	50	-	17	-	-	33	50	-	50	-	50		
Cash and cash equivalents	2,701	-	2,701	-	-	-	2,701	-	2,701	-	2,701		
Assets	12,523	1,720	3,231	164	7,010	398	10,803	-	10,374	429	10,803		
Non-current borrowings	3,346	-	-	-	3,346	-	3,346	-	3,346	-	3,346		
Non-current obligations under finance leases	491	-	-	-	491	-	491	-	491	-	491		
Current borrowings	578	-	-	-	560	18	578	-	578	-	578		
Current obligations under	51		_	_	51	_	51	_	- 51	_	51		
finance leases	31	-	_	_	31	_	31	_	31	_	31		
Trade payables	4,071	-	-	-	4,071	-	4,071	-	4,071	-	4,071		
Other current operating	4,063	1 472	311		1 717	ECO	2 504		2 501		2 504		
liabilities	4,003	1,472	311	-	1,717	503	2,591	-	2,591	-	2,591		
Liabilities	12,600	1,472	311	-	10,236	581	11,128	-	11,128	-	11,128		

<sup>(\*)</sup> FV P/L short for fair value through profit and loss; AFS short for available-for-sale assets; LRL short for loans, receivables and liabilities and DER short for derivative instruments.

The fair value of derivative instruments is the estimated amount that the Group would receive or pay to settle the related contracts, valued on the basis of relevant yield curves and foreign exchange rates at closing date.

# Financial income and expense arising from financial instruments for period ended 31 March 2011

			LRL at	
			amortised	
			cost inc.	
			related	
			derivative	
(in € million)	FV P/L	AFS	S	Total
Interests	3		- (89)	(86)
Interest income	3	-	46	49
Interest expense	-	-	(135)	(135)
Dividends	-		-	4
Impairment/loss from subsequent measurement	-		1 -	1
Gain on disposal	-			-
Foreign currency and other	-		- (39)	(39)
Net income/expense for the year ended 31 March 2011	3		5 (128)	(120)

The amount reported as "foreign currency and other" is mainly representative of forward points attached to transactions related to financing activities (See Note 2.3.9) and bank fees (see Note 7).

Income from operations arising from financial instruments for the period ended 31 March 2011

Net foreign currency gains and losses recorded within income from operations are positive by €14 million for the year ended 31 March 2011.

They are made up of two components:

- forward points attached to hedging transactions qualified for hedge accounting,
- variation of fair value of instruments hedging future cash flows and not qualifying for hedge accounting.

# 25.2 Currency risk management

#### Financial debt

The nominal value of the financial debt split by currency is as follows:

	At 31 March	At 31 March	
(in € million)	2012	2011	
Euro	4,284	3,686	
US Dollar	12	52	
British Pound	425	422	
Other currencies	316	320	
Financial debt in nominal value	5,037	4,480	

The debt in GBP essentially originates from a long-term lease scheme of trains, involving London Underground. The related €400 million debt denominated in GBP is counter-balanced by long-term receivables having the same maturity and also denominated in GBP that are recognised as non-current assets (see Notes 13, 24 and 29).

# **Operations**

In the course of its operations, the Group is exposed to currency risk arising from tenders submitted in foreign currency, awarded contracts and any future cash out transactions denominated in foreign currency. Main currencies triggering a significant exposure for the year ended 31 March 2012 are the Swiss Franc and the US dollar.

During the tender period, depending on the probability to obtain the project and on market conditions, the Group can hedge a portion of its tenders using options or export insurance contracts when possible. Once the contract is signed, forward exchange contracts are used to hedge the actual exposure during the life of the contract (either as the only hedging instruments or as a complement to existing export insurance contracts).

The Group requires all of its operating units to use forward currency contracts to eliminate the currency exposure on any individual sale or purchase transaction in excess of €100,000. Forward currency contracts must be denominated in the same currency as the hedged item. It is the Group's policy to negotiate the terms of hedge derivatives to match the terms of hedged items to maximise hedge effectiveness.

Derivative instruments hedging foreign currency risk are recognised at their fair value on the balance sheet as follows:

	At 31 Mai	rch 2012	At 31 March 2011		
(in € million)	Assets	Liabilities	Assets	Lia bilities	
Derivatives qualifying for fair value hedge	290	637	348	569	
Derivatives qualifying for cash flow hedge	1	24	31	7	
Derivatives qualifying for net investment hedge	-	-	-	-	
Derivatives not qualifying for hedge accounting	2	1	1	2	
Total	293	662	380	578	

The fair value of those instruments is the estimated amount that the Group would receive or pay to settle the related contracts, valued on the basis of relevant yield curves and foreign exchange rates at closing date.

High volatility of foreign exchange rates during the periods ended 31 March 2012 and 31 March 2011 explains the significant amount of fair value of derivative instruments (either positive or negative). For instruments that qualify for fair value hedge accounting, any change in fair value is mostly offset by the re-measurement of the underlying exposure (either on balance sheet or off-balance sheet).

The following table shows the sensitivity of the Group's pre-tax income to a change in the US dollar and Swiss Franc exchange rates. The effects on pre-tax income arise from derivative instruments not qualifying for hedge accounting while the effect on income and expense directly recognised in equity is due to the measurement of the effective portion of derivative instruments qualifying for cash flow hedge accounting.

		USD rate			CHF rate	
			Effect on			Effect on
			income			income
		Effect on	and		Effect on	and
	Variation	pre-tax	expense	Variation	pre-tax	expense
		in come	directly		income	directly
			recognise			recognise
			d in equity			d in equity
Year ended 31 March 2012	10%	3	-	5%	-	8
rear ended 31 March 2012	-10%	(3)	-	-5%	-	(8)
Year ended 31 March 2011	10%	-	-	5%	-	(15)
Tear chaca 31 March 2011	-10%	-	-	-5%	-	15

The effective portion of instruments qualifying for cash flow hedge accounting reclassified from equity to profit or loss during the year ended 31 March 2012 is positive by €36 million.

# 25.3. Interest rate risk management

The Group has not implemented an active interest rate risk management policy. However under the supervision of the Executive Committee, it may enter into transactions in order to hedge its interest rate risk on a case-by-case basis according to market opportunities.

Country amount (in a million)	At 31 March 2012 2,140 465 2,605 102 4,920 5,022 2,242 5,385 7,627 2,242 5,385	At 31 March
Carrying amount (in € million)	2012	2011
Financial assets at floating rate	2,140	2,793
Financial assets at fixed rate	465	454
Financial assets bearing interests	2,605	3,247
Financial debt at floating rate	102	40
Financial debt at fixed rate, put options and earn-out on acquired entities	4,920	4,426
Financial debt	5,022	4,466
Total position at floating rate before swaps	2,242	2,833
Total position at fixed rate before swaps	5,385	4,880
Total position before hedging	7,627	7,713
Total position at floating rate after swaps	2,242	2,833
Total position at fixed rate after swaps	5,385	4,880
Total position after hedging	7,627	7,713

Sensitivity is analysed based on the group's net cash position after hedging at 31 March 2012, assuming that it remains constant over one year.

In absence of instruments hedging the interest risk, the effects of increases or decreases in market rates are symmetrical: a rise of 0.4% would increase the net interest income by €8 million while a fall of 0.4% would decrease it by the same amount.

# 25.4. Credit risk management

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a loss. The Group is exposed to credit risk on its operating activities (primarily for trade receivables) and from its financing activities, including deposits, foreign currency hedging instruments and other financial instruments with banks and financial institutions.

#### Risk related to customers

The Group believes that the risk of a counterpart failing to perform as contracted, which could have a significant impact on the Group's financial statements or results of operations, is limited because the Group seeks to ensure that customers generally have strong credit profiles or adequate financing to meet their project obligations.

In specific cases, the Group may use export credit insurance policies which may hedge up to 90% of the credit risk on certain contracts.

#### Risk related to other financial assets

The Group's exposure to credit risk related to other financial assets arises from default of the counterpart, with a maximum exposure equal to the carrying amount of those instruments. The financial instruments are taken out with over 30 different counterparties and the risk is therefore highly diluted.

# Risk related to cash and cash equivalents

Credit risk from balances with banks and financial institutions is managed by Group treasury in accordance with the Group's policy. At 31 March 2012 and at 31 March 2011, as part of the central treasury management, cash and cash equivalents are invested entirely in deposits with bank counterparts of first rank noted "Investment Grade".

The Group's parent company has access to some cash held by wholly-owned subsidiaries through the payment of dividends or pursuant to intercompany loan arrangements. However local constraints can delay or restrict this access. Furthermore, while the Group's parent company has the power to control decisions of subsidiaries of which it is the majority owner, its subsidiaries are distinct legal entities and their payment of dividends and granting of loans, advances and other payments to the parent company may be subject to legal or contractual restrictions, be contingent upon their earnings or be subject to business or other constraints. These limitations include local financial assistance rules and corporate benefit laws.

The Group's policy is to centralise liquidity of subsidiaries at the parent company's level when possible. Restricted cash and cash equivalents available at subsidiary level were €350 million and €398 million at 31 March 2012 and 31 March 2011, respectively.

# 25.5. Liquidity risk management

#### **Financial covenants**

At 31 March 2012, to increase its liquidity, the Group has in place a €1,350 million revolving credit facility fully undrawn maturing in December 2016, this replaces the previous facility of €1,000 million. This facility is subject to the following financial covenants, based on consolidated data:

Covenants	Minimum Interest Cover	Maximum total debt (€m)	Maximum total net debt leverage
	(a)	(b)	(c)
	3	5,000	3.6

<sup>(</sup>a) Ratio of EBITDA (Earnings Before Interest and Tax plus Depreciation and Amortisation) to net interest expense (excluding interest related to obligations under finance lease). It amounts to 12.5 at year end 31 March 2012 (19.1 at year end 31 March 2011).

## **Cash Flow**

The Group's objective is to maintain a strong liquidity. A revolving cash planning tool is used to monitor the Group's liquidity needs.

The following tables show the remaining maturities of all financial assets and liabilities held at 31 March 2012 and 31 March 2011.

Planning data for future new assets and liabilities are not reported. Amounts in foreign currency are translated at the closing rate. The variable interest payments are calculated using the last interest rates available at the closing date. Assets and liabilities that can be repaid at any time are always assigned to the earliest possible time period.

<sup>(</sup>b) Total debt corresponds to borrowings, i.e. total financial debt less finance lease obligations. This covenant ceases to apply since the Group has an "Investment grade" rating.

<sup>(</sup>c) Ratio of total net debt (Total debt less short-term investments or trading investments and cash and cash equivalents) to EBITDA. The net debt leverage as at 31 March 2012 is 1.4 (0.8 at 31 March 2011).

# Financial instruments held at 31 March 2012

#### Cash flow arising from instruments included in net cash at 31 March 2012

		2013		2014		2015	-2017	2018 and thereafter	
Cash flow for the years ended 31 March (in € million)	Carrying amount	Interests	Repayme nt	Interests	Repayme nt	Interests	Repayme nt	Interests	Repayme nt
Other non-current assets	426	28	28	26	25	66	97	9	276
Marketable securities and other current financial assets	13	-	13	-	-	-	-	-	-
Cash and cash equivalents	2,091	8	2,091	-	-	-	-	-	-
Assets	2,530	36	2,132	26	25	66	97	9	276
Non-current borrowings	(3,863)	-	-	(152)	(21)	(285)	(2,571)	(79)	(1,271)
Non-current obligations under finance leases	(477)	-	-	(31)	(41)	(76)	(150)	(13)	(286)
Current borrowings	(634)	(165)	(634)	-	-	-	-	-	-
Current obligations under finance leases	(48)	(33)	(48)	-	-	-	-	-	-
Liabilities	(5,022)	(198)	(682)	(183)	(62)	(361)	(2,721)	(92)	(1,557)
Net cash	(2,492)	(162)	1,450	(157)	• • •	(295)		(83)	(1,281)

#### Cash flow arising from operating derivatives at 31 March 2012

		20	13	20	14	2015	-2017	2018 and	thereafter
Cash flow for the years ended 31 Cash	Carrying	Intovente	Repayme	Intovosto	Repayme	Intovosto	Repayme	Intovente	Repayme
March (in € million)	amount	Interests	nt	Interests	nt	Interests	nt	Interests	nt
Other current operating assets	283	-	147	-	76	-	40	-	20
Assets	283	-	147	-	76	-	40	-	20
Other current operating liabilities	(642)	-	(422)	-	(92)	-	(114)	-	(14)
Liabilities	(642)	-	(422)	-	(92)	-	(114)	-	(14)
Derivatives	(359)	-	(275)	-	(16)	-	(74)	-	6

#### Cash flow arising from instruments included in other financial assets and liabilities at 31 March 2012

		2013		2014		2015-2017		2018 and thereafter	
Cash flow for the years ended 31 March (in € million)	Carrying amount	Interests	Repayme nt	Interests	Repayme nt	Interests	Repayme nt	Interests	Repayme nt
Other investments	154	-	-	-	-	-	-	-	154
Other non-current assets	107	-	63	-	1	-	2	-	41
Trade receivables	5,692	-	5,692	-	-	-	-	-	-
Other current operating assets	1,094	-	1,094	-	-	-	-	-	-
Assets	7,047	-	6,849	-	1	-	2	-	195
Trade payables	(4,080)	-	(4,080)	-	-	-	-	-	-
Other current operating liabilities	(1,618)	-	(1,618)	-	-	-	-	-	-
Liabilities	(5,698)	-	(5,698)	-	-	-	-	-	-
Other financial assets and liabilities	1,349	-	1,151	-	1	-	2	-	195

# Financial instruments held at 31 March 2011

Cash flow arising from instruments included in net cash at 31 March 2011

		2012		20	2013		-2016	2017 and thereafter	
Cash flow for the years ended 31 March (in € million)	Carrying amount	Interests	Repayme nt	Interests	Repayme nt	Interests	Repayme nt	Interests	Repayme nt
Other non-current assets	429	29	28	27	26	69	81	27	294
Marketable securities and other current financial assets	50	-	50	-	-	-	-	-	-
Cash and cash equivalents	2,701	24	2,701	-	-	-	-	-	-
Assets	3,180	53	2,779	27	26	69	81	27	294
Non-current borrowings	(3,346)	-	-	(130)	(27)	(251)	(1,310)	(206)	(2,009)
Non-current obligations under finance leases	(491)	-	-	(31)	(45)	(80)	(131)	(32)	(315)
Current borrowings	(578)	(132)	(578)	-	-	-	-	-	-
Current obligations under finance leases	(51)	(34)	(51)	-	-	-	-	-	-
Liabilities	(4,466)	(166)	(629)	(161)	(72)	(331)	(1,441)	(238)	(2,324)
Net cash	(1,286)	(113)	2,150	(134)	(46)	(262)	(1,360)	(211)	(2,030)

Cash flow arising from operating derivatives at 31 March 2011

		20	12	20	13	2014	-2016	2017 and	thereafter
Cash flow for the years ended 31	Carrying	Interests	Repayme	In to ve ete	Repayme	Intovosto	Repayme	Interests	Repayme
March (in € million)	amount	interests	nt	Interests	nt	Interests	nt	interests	nt
Other current operating assets	365	-	245	-	77	-	40	-	3
Assets	365	-	245	-	77	-	40	-	3
Other current operating liabilities	(563)	-	(227)	-	(256)	-	(66)	-	(14)
Liabilities	(563)	-	(227)	-	(256)		(66)	-	(14)
Derivatives	(198)	-	18	-	(179)		(26)	-	(11)

Cash flow arising from instruments included in other financial assets and liabilities at 31 March 2011

		20	12	20	13	2014	-2016	2017 and	thereafter
Cash flow for the years ended 31	Carrying	Interests	Repayme	Interests	Repayme	Interests	Repayme	Interests	Repayme
March (in € million)	amount	interests	nt	mueresus	nt	merests	nt	interests	nt
Other investments	164	-	-	-	-	-	-	-	164
Other non-current assets	111	-	55	-	21	-	2	-	33
Trade receivables	6,053	-	6,053	-	-	-	-	-	-
Other current operating assets	930	-	930	-	-	-	-	-	-
Assets	7,258	-	7,038	-	21	-	2	-	197
Trade payables	(4,071)	-	(4,071)	-	-	-	-	-	-
Other current operating liabilities	(2,028)	-	(2,028)	-	-	-	-	-	-
Liabilities	(6,099)	-	(6,099)	-	-	-	-	-	-
Other financial assets and	1,159	_	939	_	21	_	2	_	197
liabilities	1,133	_	333	Ī		_	-	_	131

# 25.6 Commodity risk management

Most of commodities bought by the Group has already been modified and included into spare parts. For the other commodities, the Group has included into customer contracts a customer price adjustment clause, so that the Group has a limited exposure to the variation of commodity prices.

# Note 26. Other current operating liabilities

	At 31 March	At 31 March
(in € million)	2012	2011
Staff and associated costs	1,069	1,050
Corporate income tax	116	56
Other taxes	643	339
Deferred income	98	19
Other payables	1,371	1,725
Derivatives relating to operating activities	642	563
Remeasurement of hedged firm commitments in foreign currency	253	311
Other current operating liabilities	4,192	4,063

# Note 27. Employee benefit expense and headcount

	Year ended	Year ended
(in € million)	31 March 2012	31 March 2011
Wages and salaries	4,188	4,326
Social charges	962	1,083
Post-employment and other long-term benefit expense (*) (see Note 23)	273	199
Share-based payment expense (see Note 21)	9	5
Total employee benefit expense	5,432	5,613

<sup>(\*)</sup> Excluding Grid's amounts for year ended 31 March 2011.

	At 31 March	At 31 March	
	2012	2011	
Staff of consolidated companies at year end			
Managers, engineers and professionals	42,532	41,301	
Other employees	42,917	43,924	
Headcount <sup>(*)</sup>	85,449	85,225	

<sup>(\*)</sup> Headcount doesn't include any temporary people

# Note 28. Contingent liabilities and disputes

### **28.1 Contingent liabilities**

## **Commercial obligations**

Contractual obligations of the Group towards its customers may be guaranteed by bank bonds or insurance bonds. Bank and insurance bonds may guarantee liabilities already recorded on the balance sheet as well as contingent liabilities.

At 31 March 2012, the Group has in place both uncommitted bilateral lines in numerous countries up to €19.6 billion and a Committed Bonding Facility Agreement allowing issuance of instruments until 27 July 2013 for an amount of €8.275 billion.

At 31 March 2012, the total outstanding bonding guarantees related to contracts, issued by banks or insurance companies, amount to €15.9 billion (€15.7 billion at 31 March 2011).

The available amount under the Committed Bonding Facility at 31 March 2012 amounts to €1.4 billion (€2.1 billion at 31 March 2011). The issuance of new bonds under this bonding facility is subject to the financial covenants disclosed in Note 25.5. The available amount under bilateral lines at 31 March 2012 amounts to €10.1 billion.

## **Vendor financing**

Until 2003, the Group provided some financial support, referred to as vendor financing, to financial institutions financing certain purchasers of Transport equipment.

At 31 March 2012, guarantees given as part of past vendor financing arrangements amount to €259 million.

Included in this amount are:

- guarantees totalling \$63 million (€47 million and €44 million at 31 March 2012 and 31 March 2011 respectively) given with respect to equipment sold to a US train operator; and
- guarantees totalling £177 million (€212 million and €200 million at 31 March 2012 and 31 March 2011 respectively) given as part of a leasing scheme involving London Underground (Northern Line). Were London Underground Limited to decide not to extend the contract beyond 2017, and to hand the trains back, the Group has guaranteed to the lessors that the value of the trains and associated equipment, net of the £15 million non-extension payment due by London Underground, should not be less than £177 million in 2017. The £177 million is included in the €400 million amount of "Other obligations under long-term rental" (see Note 24).

#### 28.2 Disputes

# Disputes in the Group's ordinary course of business

The Group is engaged in several legal proceedings, mostly contract-related disputes that have arisen in the ordinary course of business. These disputes, often involving claims for contract delays or additional work, are common in the areas in which the Group operates, particularly for large long-term projects. In some cases, the amounts, which may be significant, are claimed against the Group, sometimes jointly with its consortium partners.

In some proceedings the amount claimed is not specified at the beginning of the proceedings. Amounts retained in respect of litigation are taken into account in the estimate of margin at completion in case of contracts in progress or included in provisions and other current liabilities in case of completed contracts when considered as reliable estimates of probable liabilities. Actual costs incurred may exceed the amount of initial estimates because of a number of factors including the inherent uncertainties of the outcome of litigation.

#### **Asbestos**

In France, some of the Group's subsidiaries are subject to civil proceedings in relation to the use of asbestos. These proceedings are initiated by certain employees or former employees suffering from an occupational disease in relation to asbestos with the aim of obtaining a court decision allowing them to obtain a supplementary compensation from the French Social Security (medical) funds.

In the United States, subsidiaries of the Group are also subject to asbestos-related personal injury lawsuits. The Group considers that it has valid defences in these cases and the number of outstanding cases is decreasing.

The Group believes that the cases where it may be required to bear the financial consequences of such civil or criminal proceedings both in France and the United States do not represent a material exposure. While the outcome of the existing asbestos-related cases cannot be predicted with reasonable certainty, the Group believes that these cases will not have any material adverse effect on its financial condition. It can give no assurance, however, that present asbestos-related cases or new cases it may face in the future may not have a material adverse impact on its financial condition.

#### **United States Class Action Lawsuit**

The Group has concluded a settlement, for a remaining cost for Alstom of less than €2 million relating to the class action lawsuits filed on behalf of various purchasers of American Depositary Receipts and other Alstom securities between August 1999 and August 2003 and consolidated in one complaint filed in June 2004. On 21 October 2011, the settlement was approved by the New York District Court. This decision which became final on 21 November 2011 closed the class action.

## Alleged anti-competitive activities

### GIS equipment

In April 2006, the European Commission commenced proceedings against Alstom, along with a number of other companies, based on allegations of anti-competitive practices in the sale of gas-insulated switchgears ("GIS equipment"), a product of its former Transmission & Distribution business sold to Areva in January 2004, following investigations that began in 2004.

On 24 January 2007, the European Commission levied a fine of €65 million against Alstom which includes €53 million on a joint and several basis with Areva T&D (Alstom Grid). Alstom has requested the cancellation of this decision before the General Court of the European Union. On 3 March 2011 the Court reduced the amount of fines levied against Alstom to €58.5 million out of which €48.1 million on a joint and several basis with Areva T&D (Alstom Grid). On 20 May 2011, Alstom requested the cancellation of this decision before the Court of Justice of the European Union. The latter's final decision is not expected to occur before beginning 2013.

Following the aforementioned European Commission decision of 24 January 2007, on 17 November 2008 National Grid commenced a civil action before the High Court of Justice in London to obtain damages against the manufacturers of GIS equipment, including Alstom and certain of its subsidiaries. National Grid asserts that it has suffered overall alleged damages from all manufacturers concerned of £ 249.3 million in total since it bought GIS equipment at inflated prices due to alleged anti-competitive arrangements between manufacturers. Alstom contests the facts. On 12 June 2009, the High Court of Justice in London decided a stay of proceeding until the European Commission decision of 24 January 2007 is final. During fiscal year 2010/11, two other similar civil actions have been started before national jurisdictions for a global amount of €24 million.

#### Power transformers

On 20 November 2008, the European Commission sent a statement of objections to a number of manufacturers of power transformers, including Alstom, concerning their alleged participation in anti-competitive arrangements. Alstom has contested the materiality of the alleged facts. On 7 October 2009, the European Commission levied a fine of €16.5 million against Alstom which includes €13.5 million on a joint and several basis with Areva T&D (Alstom Grid). Alstom has requested the cancellation of the decision before the General Court of the European Union on 21 December 2009. The hearings report is still awaited and the hearings which are not yet scheduled should not occur before end of 2012.

## **Boilers**

The Group received a statement of objections issued by the German Federal Cartel Office ("FCO") on 22 December 2008, alleging breaches of German competition law in the field of steam generators for lignite-fired power plants. On 20 October 2011, the FCO levied a fine of €42 million against ALSTOM Power Systems GmbH and two of its former officers, as well as against two competitors now bankrupt for alleged cartel arrangements between 1990 and 2003. This decision is final and the fine has been paid by Alstom. In addition the Group has reached agreements with regard to three out of four potential customer claims for civil actions. On 29 December 2011 the fourth customer filed a civil action against a German Alstom affiliate before the Dortmund Regional Court for an amount of €33 million, plus interests. Alstom contests.

# Alleged illegal payments

Certain companies and/or current and former employees of the Group have been or are currently being investigated in various countries, by judicial authorities and development banks with respect to alleged illegal payments. These procedures may result in fines, exclusion of Group subsidiaries from public tenders and third-party actions.

In France, on 6 October 2010, a Group's subsidiary in the Hydro business was formally charged for alleged illegal payments concerning past operations in Zambia. Consistent with the French prosecutor final request, the French investigation judge issued an order for dismissal on 7 June 2011, which closed the criminal procedure in France. In addition the World Bank sanctioned Alstom for improper payment of €110,000 made in 2002 in relation to a World Bank-financed Zambian power rehabilitation project. On 22 February 2012, as part of a negotiated resolution agreement, the World Bank announced its decision to debar ALSTOM Hydro France and ALSTOM Network Schweiz AG (Switzerland) and their affiliates from public tenders financed

by the World Bank for a period of 3 years, which can be reduced to 21 months subject to certain conditions Alstom intends to respect. The Group will also pay a restitution amount of \$9.5 million. This debarment qualifies for cross-debarment by the other multilateral development banks pursuant to the Agreement of Mutual Recognition of Debarments signed on 9 April 2010.

In addition on 22 November 2011, the Swiss Office of Attorney General closed the investigations opened in 2007 to determine whether the Alstom Group and some of its entities had violated rules prohibiting the payment of foreign civil servants to unlawfully win commercial contracts. After thorough investigations, the Office of Attorney General has concluded the absence of any bribery system or so called slush funds used for bribery of civil servants to illegally obtain contracts and only sanctioned the company for corporate negligence in three isolated cases in Latvia, Tunisia and Malaysia, imposing a fine of CHF 2.5 million, to which is added the payment of an amount corresponding to the estimated alleged profits of the orders of CHF 36.4 million. Alstom has also paid reparation in the amount of CHF 1 million to the International Committee of the Red Cross for use in projects in Latvia, Tunisia and Malaysia. The Office of Attorney General has issued a dismissal order acquitting the Alstom Group and its entities of any additional wrongdoing, fully closing its investigations.

# US litigation following an accident in the Washington D.C. metro

On 22 June 2009, a collision between two metro trains occurred in the Washington D.C. metro resulting in the death of 9 persons and the injury of 52 persons. The claims against Alstom Signaling Inc. initially amounted to approximately \$475 million. A report of the National Transportation Safety Board on the causes of the accident partially implicated equipment supplied by Alstom Signaling Inc. As of today, 120 claims have been made. The 20 most serious claims were asserted through lawsuits. Of these 20 claims, 16 have been settled for a remaining cost for Alstom of about \$6 million. The hearings of the remaining 4 lawsuits have been postponed to October-November 2012. The total amount claimed in relation to these 4 cases is approximately \$140 million. The remaining cases are being asserted through an alternative claims process, of which 69 have been settled. These claims have been declared to the Group's insurers and Alstom believes it has adequate insurance coverage.

# **Budapest metro**

In 2006, Alstom was awarded by BKV a contract for the delivery of 22 Metropolis metros for Line 2 and 15 metros for Line 4 for the city of Budapest. During the execution of the project, Alstom experienced delays mostly related to technical change requests from BKV and the refusal by the Hungarian Authority "NKH" to deliver the final train homologation. In August 2007, NKH granted a Preliminary Type License, but, in October 2010, NKH refused to grant the final homologation ("Final Type License"). On 19 October 2010 BKV terminated the contract and called immediately thereafter all bank guarantees amounting in total to approximately €130 million. On 25 October 2010, the French Court of Nanterre served a provisional injunction and ordered the bank not to pay considering that BKV manifestly misused its right to call the bank guarantees. BKV has appealed this decision before the French Court of Versailles. On 8 June 2011 this Court has invalidated the decision of the Court of Nanterre and ordered payment. In July 2011 the parties agreed the re-entry into force of the contract and the suspension of the arbitration procedure. The homologation process for the Final Type License is on-going.

# Lignite-fired station in Maritza

In 2006, Alstom was awarded by AES a contract for the manufacture of a lignite-fired station in Maritza, Bulgaria. During the execution of the project, Alstom experienced delays and works disruptions mostly due to the defective nature of the lignite supplied by AES. In March 2011, AES terminated the contract. Prior to termination, AES called its performance bank guarantee. On 10 February 2011, the French Court of Nanterre served a provisional injunction and ordered the bank not to pay, considering that AES manifestly misused its right to call the bank guarantee. AES has appealed this decision before the French Court of Versailles. On 6 July 2011, this Court has invalidated the decision of the Court of Nanterre and ordered payment of approximately €150 million. An arbitration procedure initiated by Alstom on 22 January 2011, for wrongful termination notably, is on-going. According to the latest arbitral timetable, the hearings before the Arbitral Tribunal are postponed until March 2013.

There are no other governmental, legal or arbitration procedures, including proceedings of which the Group is aware and which are pending or threatening, which might have, or have had during the last twelve months, a significant impact on the financial situation or profitability of the Group.

Note 29. Lease obligations

#### Maturity of lease payments

(in € million)	Total	Within 1 year	1 to 5 years	Over 5 years
Long term rental (*)	529	56	215	258
Capital leases	148	25	83	40
Operating leases	308	65	152	91
Total at 31 March 2012	985	146	450	389
Long term rental (*)	556	57	202	297
Capital leases	160	27	84	49
Operating leases	375	152	129	94
Total at 31 March 2011	1,091	236	415	440

<sup>(\*)</sup> Obligations related to lease of trains and associated equipments (see Note 24) including interests to be paid.

# Note 30. Independent Auditors' fees

Fees due to auditors and members of their networks in respect of years ended 31 March 2012 and 31 March 2011 were as follows:

(in € million)	Year ended 31 March 2012				Year ended 31 March 2011			
	Mazars		PricewaterhouseCoopers		Mazars		PricewaterhouseCoopers	
	Amount	%	Amount	%	Amount	%	Amount	%
Audit								
Independent Auditors' diligence, certification, review of individual and consolidated accounts	7.0	93%	11.4	79%	7.2	95%	12.1	93%
. Alstom SA	0.8	11%	1.5	10%	0.7	9%	1.6	12%
. Controlled entities	6.2	<i>83</i> %	9.9	69%	6.5	86%	10.6	81%
Other audit diligence and audit related services	0.4	5%	2.8 (*)	19%	0.3	4%	0.6	5%
. Alstom SA	0.1	1%	-	0%	-	0%	0.1	1%
. Controlled entities	0.3	4%	2.8	19%	0.3	4%	0.5	4%
Sub-total	7.4	99%	14.2	98%	7.5	99%	12.7	98%
Other services								
Legal, tax and social	0.1	1%	0.3	2%	0.1	1%	0.3	2%
Other	-	-	-	-	-	-	-	-
Sub-total	0.1	1%	0.3	2%	0.1	1%	0.3	2%
Total	7.5	100	14.5	100	7.6	100	13.0	100

(\*) of which Me 2,2 relating to due diligence services rendered in connection with business combinations and directly linked to the statutory auditor engagement. These services were pre-approved by the Audit Comittee and are compliant with French independence rules and Alstom's requirements.

# Note 31. Related parties

The Group has identified the following related parties:

- Shareholders of the Group
- Associates & joint ventures
- Key management personnel

# 31.1 Shareholders of the Group

Bouygues, a French company listed on Paris stock market, is the main shareholder holding more than 5% of the parent company's share. At 31 March 2012, Bouygues holds a 30.7% stake in Alstom share capital.

# 31.2 Related-party disclosures

	Year ended 31	. March 2012	At 31 March 2012		
(in € million)	In come	Expenses	Receivables	Liabilities	
Bouygues's Group (*)	5	1	2	2	
Joint ventures	49	-	20	-	
Associates	1		2	-	

<sup>(\*)</sup> These figures are related to the profit and loss from 1st January 2011 to 31st December 2011 and the balance sheet at 31 December 2011.

# 31.3 Key management personnel

The Group considers that key management personnel as defined by IAS 24 are the members of the Executive Committee at 31 March 2012.

	Year ended	Year ended
(in € thousand)	31 March 2012	31 March 2011
Short-term benefits	8,254	6,846
Fixed gross salaries	4,581	3,946
Variable gross salaries	3,673	2,900
Post-employment benefits	3,367	1,334
Post-employment defined benefit plans	3,171	1,204
Post-employment defined contribution plans	196	130
Other post-employment benefits	-	-
Other benefits	795	1,585
Non monetary benefits	54	25
Share-based payments $^{(*)}$	741	1,560
Total	12,416	9,765

<sup>(\*)</sup> Expense recorded in the income statement in respect of stock option plans and free shares.

## Note 32. Subsequent events

The Group has not identified any subsequent event to be reported.

# Note 33. Major companies included in the scope of consolidation

The major companies of the Group are listed below and selected according to one of the following criteria: significant holding companies or sales above €100 million for the year ended 31 March 2012. The list of all consolidated companies is available upon request at the head office of the Group.

Companies	Country	Ownership %	Consolidation Method
Parent company			
ALSTOM	France	-	Parent company
Holding companies			
ALSTOM Holdings	France	100%	Full consolidation
ALSTOM Power Holdings SA	France	100%	Full consolidation
ALSTOM Deutschland AG	Germany	100%	Full consolidation
ALSTOM Spa	Italy	100%	Full consolidation
ALSTOM NV	Netherlands	100%	Full consolidation
The Breakers Investments B.V. (Transmashholding)	Netherlands	25%	Equity method
ALSTOM Espana IB SA Holding	Spain	100%	Full consolidation
ALSTOM (Switzerland) Ltd	Switzerland	100%	Full consolidation
ALSTOM UK Holdings Ltd	United Kingdom	100%	Full consolidation
ALSTOM Inc	United States	100%	Full consolidation
Industrial companies			
ALSTOM Algérie Spa	Algeria	100%	Full consolidation
ALSTOM Limited (Australia)	Australia	100%	Full consolidation
ALSTOM Grid Australia Ltd	Australia	100%	Full consolidation
ALSTOM Belgium SA	Belgium	100%	Full consolidation
ALSTOM Brasil Energia e Transporte Ltda	Brazil	100%	Full consolidation
ALSTOM Grid Energia Ltda	Brazil	100%	Full consolidation
ALSTOM Power & Transport Canada Inc.	Canada	100%	Full consolidation
ALSTOM Grid Canada, Inc	Canada	100%	Full consolidation
Tianjin ALSTOM Hydro Co. Ltd	China	99%	Full consolidation
ALSTOM Suzhou High Voltage Switchgear Co., Ltd	China	80%	Full consolidation
ALSTOM Hydro France	France	100%	Full consolidation
ALSTOM Grid SAS	France	100%	Full consolidation
ALSTOM Power Service	France	100%	Full consolidation
ALSTOM Power Systems SA	France	100%	Full consolidation
ALSTOM Transport SA	France	100%	Full consolidation
ALSTOM Boiler Deutschland GmbH	Germany	100%	Full consolidation
ALSTOM Grid GmbH	Germany	100%	Full consolidation
ALSTOM Power Service GmbH	Germany	100%	Full consolidation
ALSTOM Power Systems GmbH	Germany	100%	Full consolidation
ALSTOM Transport Deutschland GmbH	Germany	100%	Full consolidation
ALSTOM Projects India Ltd	India	68%	Full consolidation
ALSTOM T&D India Limited	India	72%	Full consolidation
ALSTOM Ferrovaria S.p.A	Italy	100%	Full consolidation
ALSTOM K.K.	Japan	100%	Full consolidation
Cerrey - Babcock & Wilcox	Mexico	25%	Equity method
ALSTOM Mexicana S.A. de C.V.	Mexico	100%	Full consolidation
ALSTOM Power Sp.z o.o.	Poland	100%	Full consolidation
ALSTOM Power Singapore Pte Ltd	Singapore	100%	Full consolidation
ALSTOM S&E Africa (Pty) Ltd	South Africa	100%	Full consolidation
ALSTOM Hydro Spain S.L.	Spain	100%	Full consolidation
ALSTOM Transporte SA	Spain	100%	Full consolidation
ALSTOM Power Sweden AB	Sweden	100%	Full consolidation
ALSTOM Fower Sweden AB ALSTOM (Switzerland) Ltd	Switzerland	100%	Full consolidation
AP 0&M Ltd.	Switzerland	100%	Full consolidation
ALSTOM Grid Enerji Endustrisi A.S	Turkey	100%	Full consolidation
ALSTOM GITA ETIETJI ETIAUSUTSI A.S	United Kingdom	100%	Full consolidation
ALSTOM LLU ALSTOM Grid UK LTD	United Kingdom	100%	Full consolidation
ALSTOM Grid Inc.	United States	100%	Full consolidation
ALSTOM GITUING. ALSTOM Power Inc.	United States		Full consolidation
		100%	
AP Com Power Inc.	United States	100%	Full consolidation