Alstom increased its stake in Kazakh EKZ to 50%

11 February 2016 – Alstom and Kazakhstan Temir Zholy (KTZ)¹ closed the deal of Alstom's acquisition of an additional 25% in the EKZ joint venture (JV), formed by Alstom, KTZ and Transmashholding (TMH)² to produce electric locomotives in Kazakhstan.

Alstom becomes the main shareholder of EKZ with 50% of the shares, with KTZ and TMH both holding 25% of the joint venture. Alstom, which held one seat in the EKZ board of directors, will now have two.

Alstom and EKZ also signed an agreement for the production of on-board transformers for the electric locomotives at its factory in order to become a significant manufacturer for such components for Alstom. The production at EKZ is planned to start in 2016. The plant should manufacture 200 transformers per year. This project will allow creating over 100 local jobs.

Following these agreements, Alstom will enhance its efforts in developing the EKZ factory in Astana and locally create world-quality products with an export potential, making EKZ one of the main drivers of the Kazakh economy and a hub for the production and export of locomotives to the world, starting with neighbouring countries of Eurasian Economic Union and CIS, such as Azerbaijan or Uzbekistan.

"The increase of our stake in EKZ and the start of a new production are a logical step in the Alstom's strategy in Kazakhstan: building a solid and long-term partnership with the country. Through localisation of technology, production, creation of new working places and training for the local personnel, Alstom gets Kazakhstan's machinery-building industry to a new level and opens it to the global market with 400 local jobs already created. The overall localisation reached 28% and will be increased to 50% in two coming years. I am sure that our cooperation will continue, to the benefit of all the stakeholders, thanks to the favourable investment climate set by Kazakhstan", said Martin Vaujour, Alstom CIS Senior Vice President.

EKZ is working on supplying the electric locomotives ordered by KTZ for 2020³. Today, 31 KZ8A freight locomotives and six passenger KZ4AT locomotives are already in operation on



¹ The Kazakh national railway company

² JV based in Astana, created in 2010 by the three companies

³ Alstom sites in France (Belfort and Le Creusot) are contributing to the execution of these orders placed by KTZ.

Kazakhstan's rail lines. In 2015, Alstom and EKZ were awarded by Azerbaijan Railways a contract to deliver 50 additional locomotives to Azerbaijan.

Kazakhstan is an important hub linking Europe, Middle East, Asia and Russia through the new Silk Way. With almost 20,000 km of track, the Kazakh railway network is the world's third biggest using the 1,520 mm track gauge. Besides wide and winterized rolling stock able to run up to temperatures of -50°C, this market is characterized by very specific technical standards which require adapted engineering solutions. Alstom entered the Kazakhstan's railway market in June 2010 together with its Russian partner Transmashholding, while laying the first stone of the EKZ facility.

About Alstom

As a promoter of sustainable mobility, Alstom develops and markets systems, equipment and services for the railway sector. Alstom manages the widest range of solutions in the market – from high-speed trains to metros and tramways – and associated maintenance, modernisation, infrastructure and signalling solutions. Alstom is a world leader in integrated railway systems. It recorded sales of ϵ 6.2 billion and booked ϵ 10 billion of orders in the 2014/15 fiscal year. Headquartered in France, Alstom is present in over 60 countries and employs 32,000 people today. www.alstom.com

Press contacts

Justine Rohée – Tel. + 33 1 57 06 18 81 justine.rohee@alstom.com

Linda Huguet – Tel. + 33 1 57 06 10 42 linda.huguet@alstom.com

Zaure Rakhmetova (Alstom Kazakhstan & Uzbekistan) – Tel. + 7 701 889 33 45 zaure.rakhmetova@alstom.com

Ekaterina Dobrogorskaya (Alstom Russia): Tel.: +7 916 982 4517 ekaterina.dobrogorskaya@crn.alstom.com

Investors Relations

Selma Bekhechi – Tel. + 33 1 57 06 95 39 Selma.bekhechi@alstom.com

Julien Minot – Tel. + 33 1 57 06 64 84 Julien.minot@alstom.com

