27 September 2012

Two contracts in Brazil worth approximately €270 million

Alstom will supply, operate and maintain wind turbines for Queiroz Galvao

Alstom has signed two contracts totaling €270 million with Queiroz Galvão, one of the main infrastructure groups in Brazil. The contracts cover the manufacturing, delivery, installation and commissioning of ECO 122 wind turbines in two wind complexes, located in the North-East of Brazil, as well as operation and maintenance of the turbines for 10 years.

"We strongly believe the Brazilian & Latin-American electricity market will continue to grow in the forthcoming years. Alstom is committed to further providing its innovative technology and expertise, as illustrated by these new contracts", says Marcos Costa, Alstom Brazil Country President.

The wind turbines will be produced at Alstom manufacturing unit in Camaçari (Bahia State) which opened in November 2011. The factory will have a 600 MW output capacity per year, with two work shifts.

The ECO 122 – a 2.7MW onshore wind turbine – is the latest evolution of Alstom's proven ECO 100 turbine platform. "Research and innovation are at the heart of our activities. Alstom is developing a new generation of wind turbines to increase value for its customers. With longer blades and 20%-larger swept area, the ECO 122 can capture more power in a more efficient way than previous machines. It has already set a new standard for low wind sites around the globe", said Alfonso Faubel, Senior Vice President Wind, of Alstom Renewable Power Sector.

Alstom builds and operates wind farms globally – more than 2,300 turbines are currently installed or under construction in more than 130 wind farms, delivering over 3,200 MW. Alstom designs and manufactures onshore wind turbines in the range from 1.67 MW to 3 MW, providing solutions for all geographical and climate conditions.

About Alstom

Alstom is a global leader in the world of power generation, power transmission and rail infrastructure and sets the benchmark for innovative and environmentally friendly technologies. Alstom builds the fastest train and the highest capacity automated metro in the world, provides turnkey integrated power plant solutions and associated services for a wide variety of energy



sources, including hydro, nuclear, gas, coal and wind, and it offers a wide range of solutions for power transmission, with a focus on smart grids. The Group employs 92,000 people in around 100 countries. It had sales of ϵ 20 billion and booked close to ϵ 22 billion in orders in 2011/12.

Press Contacts

Christine Rahard, Isabelle Tourancheau - Tel +33 1 41 49 32 95 /39 95 christine.rahard@chq.alstom.com, isabelle.tourancheau@chq.alstom.com

Mariana Maciel (Alstom Brazil & Latin America) - Tel.: +5511 3612-7074 mariana.maciel@crn.alstom.com

Investor Relations

Emmanuelle Châtelain, Delphine Brault - Tel: + 33 1 41 49 37 38 / 26 42 emmanuelle.chatelain@chq.alstom.com , delphine.brault@chq.alstom.com

Website www.alstom.com.br

