

Aide-mémoire ahead of Q1 2026/27 publication

3 July 2026 – Alstom presents below an aide-mémoire ahead of its Q1 2026/27 sales & orders update to be released on 22 July at 6pm CEST.

Orders

The table below summarises the **large orders** (more than €200m per order) booked during the first quarter.

Orders	Value (in € million)	Description	Link to press release
Egypt	~300	Signalling and infrastructure modernisation	Link
Undisclosed customer	~800	Rolling Stock in the Africa Middle-East Central Asia region	Link

In addition, the table below shows the total value of **base orders** (less than €200m per order) that have historically been booked in Q1 in the last four fiscal years, keeping in mind seasonality (H2 generally stronger for base orders than H1).

Q1 orders (in € billion)	FY 2022/23	FY 2023/24	FY 2024/25	FY 2025/26
Base orders (less than €200m)	1.7	1.8	2.2	1.8
Large orders (more than €200m)	3.9	2.1	1.4	2.3
Total order intake	5.6	3.9	3.6	4.1

Operations

Over the past several months, the Group has achieved key operational milestones:

- **Homologation:** The TGV-M has received marketing authorisation from the European Union Agency for Railways.
- **Serial production:** The Regio2N platform in France has reached its 500th manufactured trainset, while the 100th RER NG commuter train platform for the Paris region has entered commercial service.
- **Entry into service:** The first of the new Airport People Movers at Hartsfield–Jackson Atlanta International Airport has been commissioned, and the Cairo Monorail entered commercial service.

Sales

At the FY 2025/26 results on 13 May 2026, Alstom guided for **organic sales growth of around 5% for FY 2026/27**.

Regarding inorganic sales drivers:

- Alstom expects forex to be broadly neutral on Q1 FY 2026/27 sales (breakdown of sales by currency is given on page 34 of the FY 2025/26 analyst presentation).
- No scope impact on Q1 FY 2026/27 sales.

Reminder of main elements of FY 2026/27 guidance

- Group book-to-bill ratio above 1
- Sales organic growth around 5%
- Car production of 4,400-4,500
- Adjusted EBIT margin around 6.5%
- Positive Free Cash Flow
- Seasonality driving Free Cash Flow consumption of around €(1.5) billion in H1 FY2026/27

About Alstom

Alstom is the pure rail leader, committed to making rail the backbone of sustainable transport. We design and deliver a complete range of future-ready solutions – from high-speed and regional trains to metros, monorails, trams, turnkey systems, end-to-end services, infrastructure, signalling and digital rail solutions. With 87,800 people in 61 countries, Alstom brings together global expertise and local know how to make every journey smarter, cleaner and more enjoyable. Together with our partners and customers, we realise the power of rail. Listed in France, Alstom generated revenues of €19.2 billion for the fiscal year ending 31 March 2026.

For more information, please visit www.alstom.com

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